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WELCOME TO CBFS ANNUAL TRAINING PLAN 2022

The College of Banking and Financial Studies (CBFS) is a government organization established by a Royal Decree in 1983. It is under the juristic supervision of the Central Bank of Oman (CBO) and is supported by all banks operating in the Sultanate.

The College has been helping the financial services industry to meet its human capital development needs through training courses, academic and professional programs that are adapted to the emerging needs of Oman. It has been an active partner in the success story of Omanisation in the banking sector.

The College presently has over 1500 students pursuing various academic and professional courses in the Departments of Professional Studies, Postgraduate Studies, Undergraduate Studies and Centre for Preparatory Studies.

Another focal area of the College is corporate training. The Annual Training Plan of the College for 2022 envisages conducting 90 courses for the banking and financial sector, in Muscat as well as in Regional Centres, covering a wide variety of topics in functional and managerial (soft) skills. These courses are designed and delivered by full time and visiting faculty with immense operational and training experience across various regions/markets. The classroom training is supplemented by e-learning.

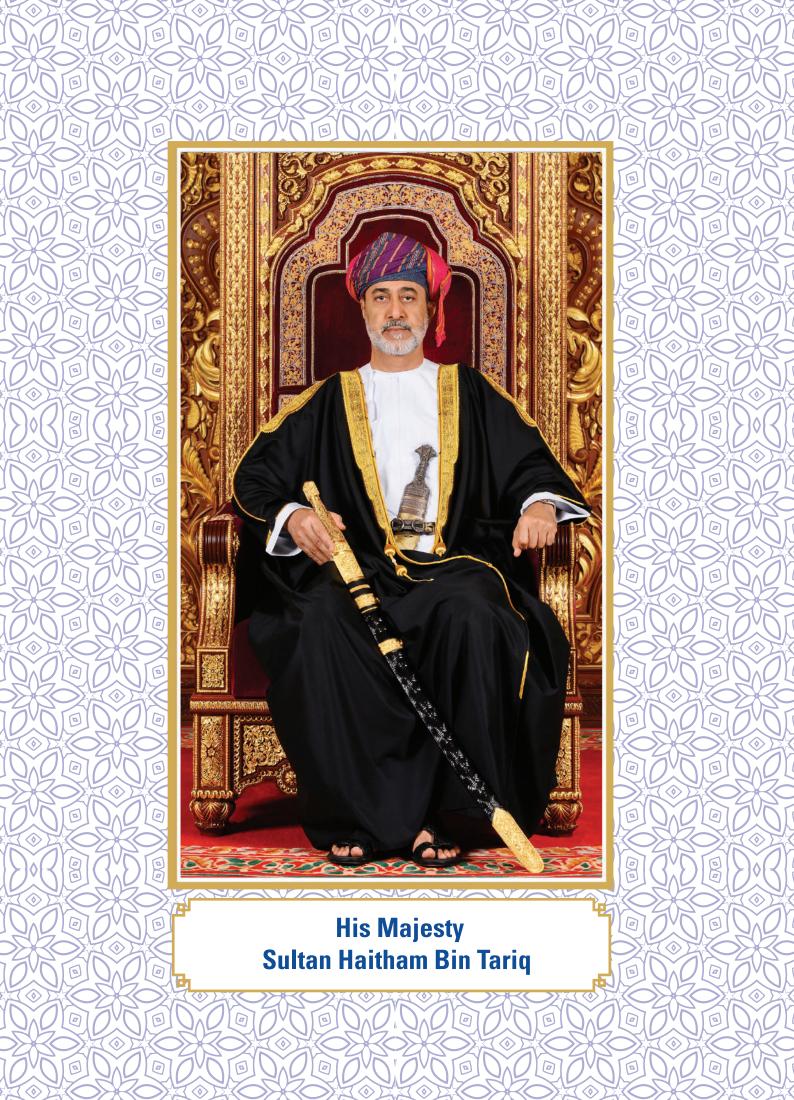
CBFS has sponsored the local chapters of the following five reputed professional bodies to promote local capacity building in their respective areas through periodical seminars and workshops.

- Information Systems Audit and Control Association (ISACA) USA
- Institute of Chartered Accountants of India (ICAI)
- Institute of Internal Auditors (IIA) USA
- Association of Certified Fraud Examiners (ACFE) USA
- Chartered Financial Analyst Institute (CFA) USA

The College is the first government higher education institution in Oman to be awarded the "Institutional Accreditation Certificate" by the Oman Academic Accreditation Authority (OAAA).

The current building in Baushar was opened in 2005. Considering the near four-fold increase in the student strength since then and the plan to double this strength over the next 5 years, a state-of-the-art annexe building with 5 storeys has been constructed.

"Nation building and development are a public responsibility that requires the commitment of all, without exempting any one from their role, in their respective specialties, and within their capabilities" Address by His Majesty Sultan Haitham bin Tariq On February 23, 2020



FROM THE CHAIRMAN'S DESK



The academic year 2020-21 continued to present challenges to the College due to the prolonged continuation of the COVID-19 pandemic that had disrupted the world since the beginning of 2020. The commitment and perseverance of the CBFS team during the coupled with the experience of virtual learning ensured the smooth progress of the activities of the College in tandem with the plans.

The College maintained several precautionary health measures to safeguard the well-being of our students, trainees, and staff. A staff vaccination program was successfully completed during July and August 2021. Equally notable was the launch of several new

initiatives, notably the launch of new training programs.

The second batch of open enrollment Certificate in Risk Management Program was successfully completed, and the third batch was launched in June 2021. The sixth batch of open enrollment Certified Branch Manager with 12 candidates participating from 4 banks. Additionally, the first batch of a customized version of the program for Finance and Leasing Companies (FLCs) was completed and the second batch was launched in June 2021. A customized training program on Value Added Tax (VAT) for the Banking and Financial Sector was also launched, which received a very good response.

I am delighted to present the Annual Training Plan for 2022, which includes a wide variety of courses covering major areas identified from the responses of banks to a Training Needs Analysis survey. These training courses will be facilitated by experienced faculty of the College, with the invaluable support of subject experts from banks and other sectors in specialized areas/topics.

I would like to place on record my sincere appreciation to all the stakeholders of the College, especially the banking and financial sector in Oman for their ongoing support and encouragement. I would also like to thank the leadership at the Central Bank of Oman for their guidance and invaluable support. Above all, I would like to acknowledge the benign wisdom and visionary zeal of our inspirational leader His Majesty Sultan Haitham Bin Tarik Al Said, Sultan of Oman.

DR. KHALFAN MOHAMED AL BARWANI

Chairman of CBFS Board of Directors

DEAN'S FOREWORD



I am delighted to present the Annual Training Plan of the College of Banking and Financial Studies for 2022. This is the second training plan to be developed on calendar year basis based on requests from banks to enable them to plan better for maximizing nominations to the courses offered.

The training plan consists of 90 training courses classified into 11 major heads of functional and managerial skills. This includes 9 training courses targeted to the Regional Centres. The courses will be offered under two channels - classroom and virtual - in line with global learning trends in a post-COVID environment.

The training offerings are based on the responses of banks to the annual Training Needs Analysis (TNA) survey conducted in March 2021 followed by a meeting of the training managers of banks to validate the initial findings of the TNA survey. The number of experienced guest speakers has been increased to provide a cutting edge to the training content, especially on functional topics. Five training courses are also offered in collaboration with the professional Chapters sponsored by the College (ICAI, ISACA, IIA and ACFE). Various new courses are included notably Future of Cards & Payment Systems, Preparatory Training for Introduction to Investments Certification of CISI, UK, Business Process Reengineering, Bankruptcy Law of Oman, FATCA and CRS, Corporate Governance Code of Oman, Performance Management, Competency Mapping, HR for Non-HR Managers, Time Management Using IT tools, Preparing Business Dashboards Using Excel, Supervisory Skills for New Managers.

During the last year 2021, the College welcomed about 2500 participants mainly from banking and other financial sectors for about 200 training courses. The College was alive and vigilant to the prolonged challenges of COVID-19 by continuing its training offerings in virtual mode, thus enabling its learning opportunities to continue unabated without any compromise with its relentless commitment to the safety and good health of its community. A continued focus on the quality of training delivery with emphasis on blended methodology catering to visual, auditory and kinesthetic aspects has resulted in a high participant feedback score of 4 and above for over 92% of the courses.

I would like to thank our partners in the banking and financial sectors for their continuous support in this challenging situation and to our College staff for their efforts and perseverance, that led to the successful completion of the Annual Training Plan for 2021.

We reiterate our commitment to support the developmental efforts of our stakeholders in 2022 to the best of our abilities, in line with our unique status as the flagship training provider for the banking and financial sector in Oman.

DR. ZAHRAN AL SALTI

Dean

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OUR TRAINERS



MR. ANIS MOOSA AL LAWATI

Assistant Dean for Academic Affairs at CBFS. He has over 30 years of experience in teaching and training in Oman, UAE and Jordan. He had previously held many key positions including Deputy Dean of Oman College of Management and Technology, Director of Training and Learning at Dubai Institute of HRM, Acting Director General at IBFS, Director of Training at Institute of Public Administration and Acting Dean at CBFS. He did his BA at Rollins College in Florida, USA and MBA at Yarmouk University in Jordan. He conducts training in selling skills, marketing, customer service, anti-money laundering, fraud control and behavioural skills.



DR. BINU JAMES MATHEW

Assistant Professor and former Deputy Head (Academic), Quality Assurance Unit, CBFS. He has over 26 years of teaching, training and research experience in English language and general management subjects. Previously, he worked with the University of Mumbai & Institute of Management Studies, India. He holds a PhD from IIT Bombay, MA & M.Phil. (Research) in English, and MBA in Customer Relationship Management and is certified as a Cambridge University CELTA-qualified teacher and an IELTS trainer. He conducts training in Business Communication, Business Writing, Customer Service, Teamwork, Presentation Skills, Soft Skills and online training. He has published and presented several research papers at international forums.



DR. FATIN AL ZADJALI

Acting Assistant Dean for Academic Support and Student Affairs at CBFS. She began her career as a banker and worked in two of the major banks in Oman. She subsequently joined CBFS and evolved into the role of academic and training faculty. She has done her Bachelor's in business from Australia, Diploma in Banking from IBFS, MBA from University of Strathclyde — UK and PhD in Islamic Finance from INCEIF- Malaysia. She also has various training related Certifications such as Certified Training Professional (CTP), Creative Train the Trainer and Certified Islamic Banker. Her areas of training expertise are behavioral skills and Islamic banking.



MR. HIBATHUL CAREEM FEROSKHAN

Assistant Lecturer at CBFS. He has over 15 years of experience in teaching and training in Oman, Seychelles and Sri Lanka. His areas of specialization include finance, accounting and performance management. He has an MBA with merit from the University of Sri Jayewardenepura, Sri Lanka. He did his BBA at the University of Colombo and completed ACCA, UK. He is handling the professional courses for ACCA, teaching Financial Accounting, Management Accounting and Advanced performance management. He holds professional certifications including a professional certificate in marketing from Chartered Institute of Marketing (CIM), Global Financial Compliance from CISI, UK. He conducts training in corporate credit analysis, financial accounting, management accounting and financial analysis.



MS. JOYCE NORONHA

Senior Lecturer at CBFS. She is a Certified Company Secretary and has completed her M.Phil. (Commerce), LL.M, MBA (Finance), PGDHRM and PGDBM. She has six certifications of CISI, UK - Oman Securities Market Regulations, Global Financial Compliance, Combating Financial Crimes, Risk in Financial Services, Managing Operational Risk in Financial Institutions and International Certificate in Wealth Management. She is also a Certified Fraud Examiner. She has varied experience in the corporate world specializing in corporate governance, corporate finance, BPR, organization restructuring, HR and IR and as in-house legal advisor. She conducts training in law, risk management, internal audit, compliance and anti-money laundering.

OUR TRAINERS



DR. K. RAJESH NAYAK

Director - Training at CBFS. He has over 25 years of banking and training experience. His last position was Head of Training and Development at National Bank of Oman (NBO). He is a double Graduate in Commerce and Law, a double Postgraduate in Commerce and Business Administration (MBA) and a Certified Associate of the Indian Institute of Bankers (CAIIB). He has a Doctorate in Business Administration. He holds various professional certifications including Omega Credit Skills Development, Creative Train the Trainer, NLP for Trainers, Kirkpatrick Certificate in Training Evaluation, besides the Introduction to Investments, Islamic Finance Qualification (IFQ) and International Certificate in Wealth and Investment Management (ICWIM) of CISI, UK. He also has a Certificate of Occupational Assessment (Levels A & B) from British Psychological Society and Advanced Diploma in Credit from the Chartered Institute of Bankers (CIB), Scotland. He has attended Executive Development programs on Leadership and Strategy by Queens School of Business, Canada, K3 Performance, UK and Bridges Consulting, Singapore. He has been the reviewer for a book on Management published in USA. He conducts training on corporate credit, risk management, law, anti-money laundering, finance and accounting.



MR. M. GNANENDRAN

Lecturer at CBFS. He is a qualified Chartered Global Management Accountant of UK. He started his career in accountancy by obtaining training through KPMG Sri Lanka. He worked in many commercial organizations including Merchant Bank of Sri Lanka. He conducts training in finance, accounting and internal audit.



MR. MIRZA JAMAL AHMED

College Registrar at CBFS. He has more than 17 years of experience in administration, teaching, training and research and development. He has practical expertise in machine learning, image recognition, forensics analysis, project management, network administration, database designing and administration, e-learning technologies, information security, cloud computing, and general-purpose applications. He is certified in Managing Cyber Security from CISI, UK and completed Oracle DBA and Developer from NICON. He holds MCS and MS/M.Phil. Computer Science degrees and currently perusing PhD in IT. He conducts training in MS Office applications.



MR. MOHAMED FARZAN

Lecturer at CBFS. He is a graduate in Business Administration (MBA) from University of Jayawardenapura with a merit grade and is a member of CIMA - UK. He is an adjunct faculty for University of Bradford and Local counsellor for University of Strathclyde. He also teaches for Advanced Financial Management for ACCA. He holds CIMA Diploma in Islamic Finance. In addition to his lecturing career, he has industry exposure working for leading companies such as UTOPIA group in Sri Lanka as part of its finance function He is the first certified trainer by CISI-UK in Oman and holds their following certifications - Introduction to Securities and Investment, Certificate in Wealth Management, Certificate in Investment Management, Islamic Finance Qualification (IFQ) and Advanced Wealth Management and financial advice. He conducts training in areas such as finance, investments, wealth management and Islamic Finance.



MS. PRIYA GOPAL

Lecturer at CBFS. She is an IT professional, with experience in project management, system analysis and design, networking and software training. She holds a master's degree in computer applications. She earlier worked as a software engineer, besides academic experience in software development and applications. She conducts training in MS Office applications.



DR. ROSLIN LAZARUS

Assistant Professor in Professional Studies and UG Department at CBFS. She has over 20 years of experience in teaching financial accounting and Management Accounting modules to undergraduate and post graduate students in Oman and in India. Her areas of specialization include financial accounting and management accounting modules. She holds a master 's degree in Commerce and PhD in Commerce. She holds professional certification in "Introduction to Securities & Investment (International)" paper of CISI, UK, and the GFIN status by successfully completing standard setting Professional Banking Fundamentals (PBF) of FINSIA's (Australia) and Chartered Banker institute ,UK in Aug 2020 and also completed IFRS certificate course from AICPA & CIMA.

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OUR TRAINERS



MR. SAYYED MOHAMMAD DANISH

Director - Undergraduate Studies at CBFS. He has done bachelor's in Engineering, master's in Management Studies and M.Phil. in Operations Management. He is a Certified Six Sigma Green Belt (CSSGB) and Certified Six Sigma Black Belt (CSSBB) from ASQ. He is also certified Manager of Quality/Organisational Excellence (CMOQ/OE), Certified Quality Auditor (CQA), Certified Quality Engineer (CQE), Certified Quality Process Analyst (CQPA), Certified Quality Technician (CQT) and Certified Quality Improvement Associate (CQIA) from American Society for Quality (ASQ). He has also completed Project Management Professional (PMP) certification from PMI, USA. He conducts training on service quality, project management and process management.



CA SUJATHA BHAT

Senior Lecturer at CBFS. She is a Chartered Accountant from ICAI, India and holds M. Com degree. She has over 2 decades of experience in auditing, taxation and teaching. She is a program leader for ACCA and CAT at CBFS. She conducts training in finance, accounting and budgeting.



MR. VAHEED Z. UBAIDULLAH

Acting Director of Professional Studies at CBFS. He earlier worked as an Associate in the area of Finance and Control at Indian Institute of Management (IIM) Bangalore. He has done Bachelor's in commerce and MBA in Finance. He has 4 certifications of CISI, UK - Global Securities, Operational Risk, Derivatives and Islamic Finance Qualification (IFQ). He conducts training in finance, risk management, treasury and investments.





MR. ABBAS ALI

Deputy Head of Internal Audit at Bank Dhofar, holds MBA, CIA, CAMS, and CCSA with more than 20 years of experience conducting Bank Examinations, Internal Audits and Investigations. Besides Central and Commercial Banks, he also worked with credit rating agency. With multiple organizational excellence and performance awards to his credit, he actively promotes Internal Audit transformation for organizational excellence. He also contributes to the strategic direction of IIA as Board Member of IIA, Oman Chapter.



MR. ADITYA VIKRAM JITANI

Head - Risk Analytics Unit at Bank Muscat. He is a credit rating specialist and was instrumental in developing rating models for Corporate, SME and Retail Portfolio of the Bank. A Chartered Accountant from ICAI, India, he has around 20 years of experience in banking.



MS. ALIYA AL BALUSHI

She has over 15 years' experience in the banking industry. She started her career with Bank Muscat and has assumed various roles and responsibilities in the bank. Her experience in recent years included overseeing various functions such as Internal Audit with her last role as Assistant General Manager- Compliance reporting to the Board of Directors in Bank Muscat. Key responsibilities as AGM-Compliance included ensuring that the Anti-Money Laundering Programme in the bank was in place and implemented across the bank in line with regulatory requirements locally and best practices globally. She has also conducted various Anti-Money Laundering training programmes to banks and exchange companies in the last two years. She holds MBA from the University of Durham and a BA in Finance, Accounting and Management from the University of Nottingham.

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MR. ANIL KUMAR PARIMOO

Chief Risk Officer at Bank Muscat. He has over 3 decades of banking experience having started his career with State Bank of India, the largest Indian Bank in India and then moving on to ABN AMRO (one of the then top-20 global Banks), Bank Danamon, Indonesia, 6th largest local Indonesian Bank (owned by Temasek), Techcombank, a leading private sector Bank in Vietnam, Dubai Islamic Bank (DIB), the first and a leading Islamic Bank globally and Top-4 Bank in the UAE before his present position. His experience spans the areas of Credit and Risk Management, Corporate/Commercial and SME Banking, Transaction Banking (sales and operations), Treasury, Retail Banking, Branch Management and Operations. He is a Science graduate with Diploma in Banking from the Indian Institute of Banking and Finance.



MR. ARSHAD NADAMAL

Head of Learning & Development at National Bank of Oman. He has over 25 years of experience in banking and learning amd development. He previously worked with Bank Muscat in Oman and HDFC Bank and Indian Bank in India. He has done his Master's in Financial Management from Jamnalal Bajaj Institute of Management Studies, Mumbai and has many professional certifications including Certified Professional in Talent Development (CPTD), Global Professional in Human Resources (GPHR), Certified Occupational Assessor from British Psychological Society (BPS) and is a Certified Fraud Examiner (CFE).



MR. ASHISH BAHL

Director (Oman & Kuwait) for Mastercard. He has more than 17 years of diverse experience in distribution of cards, acquiring and loyalty business with special focus on profit center management. His retail banking experience has spanned across various institutions such as Citibank, American Express Middle East and Mashreq Bank, NBO and Bank Dhofar. He holds a bachelor's degree in Science, a Post Graduate Diploma in Business Management and is certified by Association of Mutual Funds of India (AMFI). He is also a Certified product Manager from the American Association of Marketing and Management.



MR. ASHOK KRISHNAMURTHY

Former Deputy Head — Risk Management at Bank Muscat. A seasoned banking professional with over 3 decades of experience in risk management and finance functions. He has substantial and in-depth experience in areas of Basel and regulatory guidelines, capital management, ICAAP, Enterprise-wide risk management and risk appetite framework, credit risk — wholesale and retail, operational risk, RAROC and risk rating approaches. He has presented on risk management topics in forums in the GCC region. He holds various certifications including Financial Risk Management (FRM), Certified Management Accountant (CMA), Certified Finance Manager (CFM), Certified Information System Auditor (CISA, Certified Risk and Information System Control (CRISK) and Diploma in Islamic Finance from CIMA, UK.



MS. ASMA AL ZADJALI

General Manager, Head of Banking Operations Group in Oman Arab Bank. She has overall 17 years of experience in OAB, NBO, FAB and Habib Bank covering different areas of banking. She holds master's degree from University of Strathclyde and is a graduate of National CEO Program Executive Leadership course from IMD, Switzerland.



MR. DEVESH SHARMA

Senior Manager (Head) Internal Audit at Oman Refreshment Co SAOG (Pepsi Oman) reporting to Chairman Audit Committee. He is a Chartered Accountant (CA) and Certified Internal Auditor (CIA) with more than 16 years of post-qualification experience in Internal Audit and Finance Control. He was earlier working as Senior Manager Compliance and Manager Internal Audit in SABMiller (Second Largest beer manufacturing company in the world). He is also Board Member of IIA, Oman Chapter.



MR. EHAB GADALLAH EID

An independent trainer based in Oman. He has over two decades of banking experience in Egypt and Oman, his expertise spanning retail, corporate, trade finance, recovery, audit, compliance, and learning and development. He was formerly Manager - Learning and Development at National Bank of Oman managing and conducting a variety of technical, soft skills and leadership training courses. He has an MBA in Banking and Finance. He holds various professional certifications including Certified Expert in SME Finance, Omega Credit Skills Development, Islamic Finance Qualification (IFQ) and Fundamentals of Financial Services from CISI, UK. He is also Certified PPA Practitioner from Thomas Assessment International, UK.



MS. FATMA AL RAWAHI

Manager Tax Services at PWC Oman. She has almost 15 years of professional experience in handling taxation matters including tax compliance issues and tax advisory services. During her career in tax, she worked at EY Oman before joining PwC Oman. She has a bachelor's degree in finance from SQU.



MR. GAURAV KAPOOR

Tax Director, Reporting and Strategy Leader for Oman at PWC Oman. He is a qualified Chartered Accountant from ICAI and has over 13 years of experience serving clients on a full range of domestic and international tax matters. He is particularly skilled in advising multinational companies investing in the local market and how to structure the transactions. He specializes in representing clients before the tax authority in advance ruling and tax assessment proceedings. He also has vast expertise in IFRS.



MS. GHAYA M AL BARWANI

She has over 20 years of banking experience. She was formerly Head of L and D at Ahli Bank. She is an accredited Professional Certified Coach holding MBA (Finance) from Leicester University and BA (Hon) in Town Planning from Newcastle University. She has completed Bank Muscat's Executive Development Program and Accelerated Management Program with ISB, Hyderabad. She is also completing her MSc in Psychology.



MS. JAYOGI WICKRAMESINGHE

Head of Learning and Development at Alizz Islamic Bank. She has extensive experience in training and development, soft skills and performance management. She holds a Post Graduate Diploma in Business Management from University of Liverpool.



MS. JESAL SHAH

Manager Indirect Tax team at PWC Oman. She has over 7 years of experience in indirect tax advisory and compliance. She has managed multiple VAT implementation engagements across the GCC and India in various sectors / industries. She is a lawyer by profession.



MR. K. SUBRAMANIAN

He has vast experience of over 20 years in banking with SBI, IDBI Bank, ICICI Bank and Barclays Bank and 9 years as a corporate trainer and consultant across India, Dubai, Sri Lanka, Bangladesh and Oman. A commerce graduate, he has also done his master's in finance and has various certifications in credit, foreign exchange and money laundering. His areas of training specialisation are financial analysis, international trade, foreign exchange and collections.



MR. MOHAMMED ANWAR AL BALUSHI

He is a Senior Specialist in Enterprise Project Management Office (EPMO) at Sohar International. He was a Unit Head of Assessment Center and Deputy Head Learning and Capability Development at Sohar International. He is a certified trainer with more than 25 years of banking experience. He has an MBA from Bedfordshire University, UK and a member of CIPD, UK. He is a member of Curriculum Advising Committee (CAC) at Oman College of Management and Technology. He achieved Psytech Testing Certificate in 2019. He is certified Korn Ferry — Assessment of Leadership Potential. He holds a banking diploma from CBFS. He has experience in internal audit and bank branch operations. He is a columnist. He writes for Times of Oman, The Arabian Stories and Oman Daily Observer newspapers.



MR. MOHAMMED NABIULLA

Learning and Development Manager at National Bank of Oman. He has over 15 years of diversified banking experience across Retail Banking, Sales and Marketing, Insurance and Learning and Development functions. He specializes in Managing Learning and Development, Developing Talent Management and Leadership Programs, Running Assessment and Development Centers, Designing and Delivering Behavioral Soft Skills program Sales and Leadership programs, e-learning content development, LMS hosting, e-learning solutions specialist, Sales and Marketing Management, and Channel Management. He has previously worked with Mashreq Bank UAE, Qatar and Bahrain and ICICI Prudential Life Insurance in India. He has a master's degree in Finance and Marketing from the AIMS India, Mohammed is Certified Life Coach from Achology - The Academy of Modern Applied Psychology UK, Certified Occupational Assessor from EFPA (European Federation of Psychologists Associations) UK, Assessor and Internal Quality Assurance-ILM UK, DDI-Certified Leadership Facilitator USA, and a Certified Trainer Proactive Relationship Banker from Cohen Brown Management Group Inc. USA and IRDA & AMFI (India).



MR. MURAHARI NAIK

Head - Trade Finance at Ahli Bank. He has over 3 decades of experience in almost all key areas of banking with leading commercial banks in India and Oman. He has done MBA in Banking and Finance and holds CAIIB and CDCS Certifications.



MR. NAEF AL KHARUSI

Deputy Head of Audit Branches Network, Internal Audit at Bank Muscat. He has about 3 decades of experience in banking, bancassurance, HR, operations, marketing, support services and internal audit. He also worked on setting up Islamic Banking for Bank Muscat in Kingdom of Saudi Arabia-KSA. He holds a Diploma in Banking, HND in Business and Administration, MBA from the University of Bedfordshire UK, and Certificate in Financial Crime Prevention, UK.



MR. PRASHANT BAFNA

Head — Risk MIS and Basel Reporting at Bank Muscat. His areas of responsibilities include Pillar II, Pillar III, Recovery & Resolution Planning (RRP), Modelling, Governance, Fraud Risk Management and Management reporting. He has also handled various risk management projects within the Bank. He has a vast experience in different areas of Banking, Risk Management, MIS, Financial Planning and Costing and Banking operations. He has post-qualification experience of over 20 years out of which 17 years are in banking industry. He is a qualified Chartered Accountant from ICAI and holds CFA, FRM and CFE certifications. Before working with Bank Muscat in Oman, he has worked with HSBC Bank, ICICI Bank and Reliance Communications in India.



MR. SALIM AL MUSHAIFRI

Head of Anti-Fraud Unit at Bank Dhofar. He has over 16 years of experience in combating financial crimes, conducting fraud investigations, and practicing management, banking, internal auditing. In addition, He has over 18 years of experience in IT project management, system design, development, and architecting. He holds a MBA and BSC in Business and Economics from SQU. He also holds various professionals' certifications, International Diploma in Financial Crime Prevention from ICA, UK, Certified Compliance Professional (CCP) from IABFM, Hong Kong, Certified Fraud Examiner (CFE) from ACFE, USA, Certified in Financial Crimes (CFC) from GAFM, USA and Certified Risk-based Auditor (CRBA) from London School of Business & Finance, UK.



MR. SANJEEB BISWAS

Head - Interbank FX/MM and Asset Liability Management at National Bank of Oman. He has over two decades of experience in treasury management and had earlier worked with Bank of Tokyo Mitsubishi and Oriental Bank of Commerce in India. He holds a master's degree in Mathematics, a Diploma in Treasury, Investment and Risk Management and CAIIB.



MR. SHIHAB AL YARUBI

SITS specialist at Military Technological College. He has a bachelor's degree in Information Systems from SQU and MBA in IT from Coventry University, UK. He earlier worked in Integrated System Company, MB Petroleum Company and CBFS before joining Military Technological College. He conducts training on MS Office applications, Information Security and project management.



MR. USAMA AL FARSI

Senior Manager (Training Team Leader) at Bank Dhofar. He holds an MBA and has over 15 years of blended experience in multiple sectors in Oman. He is a certified interviewer and trainer, specialized in soft skills, Emotional Intelligence (EI) training, assessing and practicing.



MR. VENUGOPAL V

Head - Market, FI & Liquidity Risk at Bank Muscat. He has over 3 decades of all-round banking experience in India and Oman covering Corporate, Retail, Treasury and Investments Banking apart from Risk Management. He established the Market and Liquidity risk management units at Bank Muscat. He headed the CBO - appointed group of banks for the adaptation and implementation of Basel III in Oman. He also spearheaded the implementation of various market related international regulations in the Bank. He holds FRM, ERM certifications, undergone Mentor Management course from The Harvard Business School and holds a master's degree in Financial Management.



MR. VENU KRISHNAN

He has 39 years of banking experience across Operations, Finance, Branch Management, Trade Finance, Business Intelligence, Micro Finance, and Retail & Investment Banking. He retired from Bank Muscat in 2017 with the last position as Chief Manager heading the units of Business Intelligence & Strategic Initiatives, Retail Marketing and MSME. He had been part of the task force of all the mergers & acquisitions of Bank Muscat. He has been living in Oman since 1983. He holds professional certifications including CAIIB, Certificate in Retail Banking Conduct of Business (LIBF, UK), and Certificates in Investment & Securities, Asset Servicing and Operational risk from CISI UK. He is an Associate Member of CISI, UK and a member of LIBF, UK. He is also a Qualified Member of Multi Dollar Round Table (MDRT), USA. He is currently studying for Doctorate Program from UCAM University, Spain, and Certified Financial Planner (CFP) from CFP Board, USA. He has also done extensive participation in the Individual, Team and Executive Coaching programs of International Coaching Federation (ICF, USA). He is a Licensed Insurance and Mutual Fund Adviser certified by the respective regulators in India. He is currently practicing as an Independent Financial Adviser.



MR. VISHWAJEET BHOSALE

Senior Associate Indirect Tax team at PWC Oman. He has over 4 years' experience in indirect tax advisory and compliance. He has assisted in multiple VAT implementation engagements across the GCC and India in various sectors/industries. He is a Chartered Accountant and holds a bachelor's degree in Commerce.

PROGRAM SCHEDULE **JANUARY 2022 -**DECEMBER 2022



Course Title	Location	Start & End Date	Hrs	Days	Speaker	Page No.
CONSU	MER (RET	AIL) BANKIN(3			
Foundations of Banking	Muscat	5-6 Jan 2022	12	2	Mr. Mohammed Anwar Al Balushi	24
CBO Rules Related to Retail Banking	Muscat	10-11 Jan 2022	12	2	Mr. Mohamed Nabiulla	24
Effective Customer Service for Disabled Customers (Regional Areas)	Virtual	10,11-12 Jan 2022 23,24-25 May 2022 5,6-7 Dec 2022	9	3	Dr. Fatin Al Zadjali	25
Effective Customer Service for Disabled Customers	Muscat	9-10 Mar 2022	12	2	Dr. Fatin Al Zadjali	25
Foundations of Banking (Regional Areas)	Virtual	14,15-16 Mar 2022 13,14-15 Jun 2022 14,15-16 Nov 2022	9	3	Mr. Anis Moosa Al Lawati	24
Future of Digital Payments and Evolving Business Models	Muscat	16-17 Mar 2022	12	2	Mr. Ashish Bahl	25
Complaints Handling and Service Recovery	Muscat	8-9 Jun 2022	12	2	Dr. Fatin Al Zadjali	26
Personal Loans	Muscat	21-22 Sep 2022	12	2	Mr. Venu Krishnan	26
CORPORATE & '	SME CRE	DIT, TRADE F	INAN	ICE		
	SME CRE Muscat	DIT, TRADE F 3-4 Jan 2022	INAN 12	ICE 2	Dr. K. Rajesh Nayak	28
Certificate in Corporate Credit Analysis - Module I					Dr. K. Rajesh Nayak Mr. Hibathul Careem Feroskhan	
CORPORATE & Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance	Muscat	3-4 Jan 2022	12	2	Mr. Hibathul Careem	28
Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III	Muscat Muscat	3-4 Jan 2022 17-18 Jan 2022	12 12 12 12	2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran	28 28 28
Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III	Muscat Muscat Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022	12 12 12	2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik	28 28 28
Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance	Muscat Muscat Muscat Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022	12 12 12 12	2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran	28 28 28 29
Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance Certificate in Corporate Credit Analysis - Module IV SME Credit	Muscat Muscat Muscat Muscat Muscat Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022	12 12 12 12 12	2 2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed	28 28 28 29 28
Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance Certificate in Corporate Credit Analysis - Module IV SME Credit	Muscat Muscat Muscat Muscat Muscat Muscat Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022 21-22 Feb 2022 21-22 Feb 2022 7-8 Mar 2022	12 12 12 12 12 12	2 2 2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed Farzan	28 28 28 29 28 28
Certificate in Corporate Credit Analysis - Module II Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance Certificate in Corporate Credit Analysis - Module IV SME Credit Certificate in Corporate Credit Analysis - Module V	Muscat Muscat Muscat Muscat Muscat Muscat Muscat Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022 21-22 Feb 2022 21-22 Feb 2022	12 12 12 12 12 12 12	2 2 2 2 2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed Farzan Mr. Venu Krishnan	28 28 28 29 28 29 28
Certificate in Corporate Credit Analysis - Module II Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance Certificate in Corporate Credit Analysis - Module IV SME Credit Certificate in Corporate Credit Analysis - Module V Certificate in Corporate Credit Analysis - Module V Certificate in Corporate Credit Analysis - Module VI Certificate in Corporate Credit Analysis - Module VI	Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022 21-22 Feb 2022 21-22 Feb 2022 7-8 Mar 2022 14-15	12 12 12 12 12 12 12 12 12	2 2 2 2 2 2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed Farzan Mr. Venu Krishnan Dr. K. Rajesh Nayak	288 288 299 288 299 288 288
Certificate in Corporate Credit Analysis - Module II Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance Certificate in Corporate Credit Analysis - Module IV SME Credit Certificate in Corporate Credit Analysis - Module V Certificate in Corporate Credit Analysis - Module V Certificate in Corporate Credit Analysis - Module VI Certificate in Corporate Credit Analysis - Module VI Certificate in Corporate Credit Analysis - Review and Master Assessment	Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022 21-22 Feb 2022 21-22 Feb 2022 7-8 Mar 2022 14-15 Mar 2022	12 12 12 12 12 12 12 12 12 12	2 2 2 2 2 2 2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed Farzan Mr. Venu Krishnan Dr. K. Rajesh Nayak Ms. Joyce Noronha	288 288 288 299 288 299 288 288 300
Certificate in Corporate Credit Analysis - Module I Certificate in Corporate Credit Analysis - Module II	Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022 21-22 Feb 2022 21-22 Feb 2022 7-8 Mar 2022 14-15 Mar 2022 21 Mar 2022 16-17	12 12 12 12 12 12 12 12 12 12	2 2 2 2 2 2 2 2 2 2	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed Farzan Mr. Venu Krishnan Dr. K. Rajesh Nayak Ms. Joyce Noronha CA Sujatha Bhat	288 288 299 288 289 288 288 288
Certificate in Corporate Credit Analysis - Module II Certificate in Corporate Credit Analysis - Module II Introduction to Trade Finance Certificate in Corporate Credit Analysis - Module III Structured Products in Trade Finance Certificate in Corporate Credit Analysis - Module IV SME Credit Certificate in Corporate Credit Analysis - Module V Certificate in Corporate Credit Analysis - Module V Certificate in Corporate Credit Analysis - Module VI Certificate in Corporate Credit Analysis - Review and Master Assessment Credit Administration Advanced Certificate in Corporate Credit Analysis -	Muscat	3-4 Jan 2022 17-18 Jan 2022 19-20 Jan 2022 7-8 Feb 2022 14-15 Feb 2022 21-22 Feb 2022 21-22 Feb 2022 7-8 Mar 2022 14-15 Mar 2022 21 Mar 2022 16-17 May 2022	12 12 12 12 12 12 12 12 12 12 6	2 2 2 2 2 2 2 2 2 1	Mr. Hibathul Careem Feroskhan Mr. Venu Krishnan Mr. M. Gnanendran Mr. Murahari Naik Mr. Mohammed Farzan Mr. Venu Krishnan Dr. K. Rajesh Nayak Ms. Joyce Noronha CA Sujatha Bhat Ms. Asma Al Zadjali	288 288 288 288 288 288 288 300

Course Title	Location	Start & End Date	Hrs	Days	Speaker	Pag No.
CORPORATE & S	SME CRE	DIT, TRADE F	INAN	ICE		
Advanced Certificate in Corporate Credit Analysis - Module III	Muscat	5-6 Oct 2022	12	2	Dr. K. Rajesh Nayak	30
Advanced Certificate in Corporate Credit Analysis - Module IV	Muscat	19-20 Oct 2022	12	2	Dr. K. Rajesh Nayak	30
Understanding Corporate Annual Report and Auditor's Report	Muscat	24-25 Oct 2022	12	2	CA Sujatha Bhat	31
Advanced Certificate in Corporate Credit Analysis - Module V	Muscat	9-10 Nov 2022	12	2	Dr. K. Rajesh Nayak	30
Advanced Certificate in Corporate Credit Analysis - Module VI	Muscat	16-17 Nov 2022	12	2	Dr. K. Rajesh Nayak	30
Advanced Certificate in Corporate Credit Analysis - Review and Master Assessment	Muscat	7 Dec 2022	6	1	Dr. K. Rajesh Nayak	30
	KAANA	OFMENT			101/1	
		GEMENT				
ntroduction to Risk Management	Muscat	9-10 Feb 2022	12	2	Mr. Venu Krishnan	34
Market Risk Management	Muscat	23-24 Feb 2022	12	2	Mr. V. Venugopal	34
Fraud Risk Management (with ACFE Oman Chapter)	Muscat	22-23 Mar 2022	12	2	Mr. Salim Al Mushaifri	35
Problem Loan Management	Muscat	11-12 May 2022	12	2	Mr. Ashok Krishnamurthy	35
Basel III and IV	Muscat	17,18-19 May 2022	18	3	Mr. Anil Kumar Parimoo, Mr. Prashanth Bafna, Mr. V. Venugopal	36
Impact of IFRS 9 on Problem Loan Classification and Provisioning (with ICAI Muscat Chapter)	Muscat	23-24 May 2022	12	2	Speaker from ICAI Muscat Chapter	37
Enterprise Risk Management	Muscat	8-9 Jun 2022	12	2	Mr. Ashok Krishnamurthy	37
Retail Credit Risk Management	Muscat	13-14 Jun 2022	12	2	Mr. Aditya V. Jitani	38
Operational Risk Management	Muscat	7-8 Sep 2022	12	2	Mr. Venu Krishnan	38
TREASURY	& INVEST	MENT BANK	(ING			
Preparatory Training for International Introduction to Investments Certification of CISI, UK (in 2 Parts and 2 mocks with review and feedback)	Muscat	7,8-9 Mar 2022 - Part 1 21,22-23 Mar 2022 - Part 2 9 May 2022 - Mock 1 16 May 2022 - Mock 2	48	8	Mr. Mohammed Farzan	40
CBO Rules Related to Treasury and Asset Liability Management	Muscat	6-7 Nov 2022	12	2	Mr. Sanjeeb Biswas	40



Course Title	Location	Start & End Date	Hrs	Days	Speaker	Pago No.
PRO	DCESS MAN	IAGEMENT				
Business Process Reengineering/Improvement	Muscat	1-2 Jun 2022	12	2	Mr. Sayyed Mohammad Danish	42
Transaction Banking	Muscat	15-16 Jun 2022	12	2	Mr. Venu Krishnan	42
LEGA	L, COMPLIA	NCE & AUDI				
Trade Based Money Laundering	Muscat	18-19 May 2022	12	2	Ms. Joyce Noronha	44
Risk Based Internal Audit (with IIA Oman)	Muscat	6 Jun 2022	6	1	Mr. Deveesh Sharma	44
Instructions under Law on Combating Money Laundering and Terrorist Financing	Muscat	14-15 Sep 2022	12	2	Ms. Aliya Al Balushi	45
Role of Internal Auditor in Enterprise Risk Management <mark>(with IIA Oman)</mark>	Muscat	21 Sep 2022	6	1	Mr. Abbas Ali	45
FATCA and CRS	Muscat	5-6 Oct 2022	12	2	Mr. Venu Krishnan	46
Fraud Control	Muscat	25-26 Oct 2022	12	2	Mr. Naef Al Kharusi	46
Corporate Governance Code of Oman	Muscat	9-10 Nov 2022	12	2	Ms. Joyce Noronha	47
HUMAN RESOURCE MA	ANAGEMEN	IT, TRAINING	& D	EVELO	PMENT	
Train The Trainer	Muscat	2-3 Mar 2022	12	2	Dr. Binu James Mathew	50
HR for Non-HR Managers	Muscat	1-2 Jun 2022	12	2	Mr. Venu Krishnan	50
Performance Management	Muscat	19-20 Oct 2022	12	2	Ms. Jayogi Wickramesinghe	51
Competency Mapping	Muscat	16-17 Nov 2022	12	2	Ms. Jayogi Wickramesinghe	51
			F.			31
INFO	RMAHON I	ECHNOLOGY			<u> </u>	
Preparing Business Dashboards Using Excel	Muscat	26-27 Jan 2022	12	2	Mr. Vaheed Z. Ubaidullah	54
Time Management Using IT Tools	Muscat	2-3 Mar 2022	12	2	Mr. Shihab Al Yarobi	54
MS Excel-Intermediate	Muscat	16-17 Mar 2022	12	2	Ms. Priya Gopal	55
MS Excel-Advanced	Muscat	25-26 May 2022	12	2	Mr. Mirza Jamal Ahmed	55
Financial Modelling using MS Excel	Muscat	12-13 Sep 2022	12	2	Mr. Vaheed Z. Ubaidullah	56
Advanced Financial Modelling Using Excel	Muscat	12-13 Oct 2022	12	2	Mr. Vaheed Z. Ubaidullah	56
Security of Electronic Banking Systems (with ISACA Muscat Chapter)	Muscat	5-6 Dec 2022	12	2	Speaker from ISACA Muscat Chapter	57

Course Title	Location	Start & End Date	Hrs	Days	Speaker	Pag No.
MAI	NAGERIA	L SKILLS				
Business Writing (in 3 Parts)	Muscat	12-13 Jan 2022 - Part 1 24-25 Jan 2022 - Part 2 2-3 Feb 2022 - Part 3	36	6	Dr. Binu James Mathew	60
Supervisory Skills for New Managers	Muscat	2-3 Feb 2022	12	2	Mr. Arshad Nadamal	60
Coaching for Managers	Muscat	8-9 Feb 2022	12	2	Ms. Ghaya Al Barwani	61
Business Communication (Regional Areas)	Virtual	14,15-16 Feb 2022 6,7-8 Jun 2022 24,25-26 Oct 2022	9 9 9	3 3 3	Dr. Binu James Mathew	61
Business Communication	Muscat	11-12 May 2022	12	2	Dr. Binu James Mathew	61
Advanced Business Writing (in 2 Parts)	Muscat	5-6 Sep 2022 - Part 1 19-20 Sep 2022 - Part 2	24	4	Dr. Binu James Mathew	62
Motivation at Work	Muscat	19-20 Sep 2022	12	2	Mr. Ehab Gadallah Eid	62
Team Building Simulation	Muscat	12-13 Oct 2022	12	2	Dr. Binu James Mathew	63
Emotional Intelligence	Muscat	12-13 Dec 2022	12	2	Mr. Usama Al Farsi	63
FINANCE, AC	COUNTIN	NG & ECONO	MICS			
Finance for Non-Finance People	Muscat	23-24 Mar 2022	12	2	Dr. Roslin Lazarus	66
Seminar on VAT and Taxation (with PWC Oman)	Muscat	12 May 2022	6	1	Mr. Gaurav Kapoor, Ms. Fatma Al Rawahi, Ms. Jesal Shah and Mr. Vishwajeet Bhosale	66
Analysis and Interpretation of Bank Financial Statements	Muscat	15-16 Jun 2022	12	2	CA Sujatha Bhat	67
191	AMIC BA	/NKING				
			12	2	Dr. Fatin Al Zadjali	70
Preparatory Training for Islamic Finance Qualification (IFQ) of CISI, UK (in 3 Parts and 2 mocks with review and feedback)	Muscat Muscat	16-17 Feb 2022 12-13 Sep 2022 - Part 1 4-5 Oct 2022 - Part 2 18-19 Oct 2022 - Part 3 8 Nov 2022 - Mock 1 15 Nov 2022 -	48	8	Dr. Fatin Al Zadjali	70

TRAINING TEAM



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Tel: 22059810 Ext. 810
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Dr. Anand S.	Director of Post Graduate Studies & Research	22059802	802
Ms. Amal Said Al Wahaibi	Director of Communication	22059910	910
Mr. Sayyed Mohammad Danish	Director of Undergraduate Studies	22059820	820
Dr. Mark William Watson	Director of Centre for Preparatory Studies	22059745	745
Ms. Ranya Al Raisi	Director of Human Resources Department	22059902	902
Mr. Philip Barber	Director of Quality Assurance	22059713	713
Mr. Mahmood Shehab Al Shukaili	Director of Administration Affairs	22059911	911
Mr. Vaheed Z. Ubaidullah	Director of Professional Studies	22059825	825
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Ms. Dina Al Maimani	Deputy Director of Post Graduate Studies & Research Department	22059803	803
Mr. Saleh Al Abri	Head of Registration	22059716	716
Ms. Karima Al Shukaili	Academic Support Center	22059738	738
Ms. Reem Al Wahaibi	Head of Student Affairs Unit	22059730	730
Mr. TTA Rohanaraj	Head-YESI	22059848	848
Mr. Sandeep Sondhi	Head of Insurance Unit	22059816	816
Mr. Ahmed Al Asmi	Head of Library	22059740	740
Mr. Ayoub Al Kulibi	Acting Head of Admission	22059718	718
Mr. Tacitus Jose	Internal Auditor	22059781	781

CLIENT VOICES



MR. MOHAMED AL BALUSHI DGM - CHIEF HUMAN RESOURCES OFFICER AL IZZ ISLAMIC BANK

CBFS had been a valued service provider to Alizz Bank since its inception and have had an extremely strong partnership in building up Alizz' human capital. CBFS team proved their agility by instantly rolling out their training and development agenda through virtual platforms when the pandemic hit us, and also demonstrated their capability in driving modern technology-based education methodologies. We appreciate their continued efforts in making the offerings robust by introducing a variety of contemporary and Industry specific certifications and qualifications from recognized global professional and academic institutions. We look forward to continuing this valued collaboration into the coming years for the industry.



MS. HAIFA AL LAWATI HEAD OF HR DEPARTMENT BANK NIZWA

Bank Nizwa always has good relations with CBFS and gets all the types of training needed. We really have an excellent mutual relationship, as we can get the required specialized training for our employees that helps them to build their knowledge, competencies and skills. It also provides latest certifications, soft skills training and in all areas we need, as well as specialized courses and training in Islamic banking. CBFS helps us to develop and retain our talented people and it plays a major role in uplifting our employee capabilities. We highly appreciate the efforts CBFS is devoting in providing such quality service and understanding our training need. Despite the crises of Covid-19, the amount and the quality of the training is still as high as before. CBFS has a high level of commitments and professionalism that keeps it always at the top of the market.



MR. MUTHEER AL KALBANI VICE PRESIDENT & HEAD - LEARNING & CAPABILITY DEVELOPMENT SOHAR INTERNATIONAL

We have been working with CBFS since the inception of Sohar International for matters related to knowledge building and learning. Since the past three years, the offerings of CBFS has dramatically changed and the relevant subject variety we have been offered was excellent. The consistency and persistence in pushing the learning and training standards by CBFS is very obvious which resulted in CBFS becoming a trusted and influential partner to banks in training and development matters. I wish CBFS team all the very best and we look forward to work more and further with them.



MR. AYMAN ALI AL SHAHI HEAD OF TALENT MANAGEMENT AND DEVELOPMENT OMAN ARAB BANK

CBFS continuously designs its banking training courses with latest trends and challenges in mind. Despite the challenges in delivering the training courses physically in the Covid-19 situation, CBFS showed remarkable agility in adapting to the need of the hour by moving all its training courses to virtual mode with interactive sessions to positively contribute to the development of the Omani national workforce in the banking and financial sector. I am sure that in the coming years, CBFS will continue to be the first choice for people development needs for the banking and financial sector, including my bank.

WHAT OUR PARTICIPANTS SAY



MR. ABDUL RAHMAN AL OTHMANI EXECUTIVE BANK EXAMINER CENTRAL BANK OF OMAN

The most recent training course attended by me at CBFS was a comprehensive modular training program on 'Advanced Corporate Credit Analysis'. Although this online training course was meant for senior bankers, it was designed in such a way as to benefit anyone having basic knowledge of the subject matter. The training course not only helped us to revise our previous knowledge, but also kept us abreast of new developments and techniques for corporate credit analysis, especially in the ever-changing landscape of the financial world. What has made the training course more interesting and absorbing was the facilitator Dr. K. Rajesh Nayak. Despite all the challenges of the training course being online, he has been a great motivator and inspired eagerness among the learners through his interactive way of teaching and hands-on approach on the subject. Such training courses offered by CBFS are highly recommended for all bankers, financiers and accountants.



MS. AFRAH AL ZADJALI SENIOR REMEDIAL OFFICER, CREDIT DIVISION FIRST ABU DHABI BANK

I am delighted to share my experience of attending CBFS training courses. I would particularly like to mention a longer duration multi modular course attended by me was the Certificate in Advanced Corporate Credit. I was exposed to new concepts and practical case studies that enhanced my skills in my job role. I found the approach of the trainer Dr. K. Rajesh Nayak in virtually delivering the course during the pandemic exceptionally creative, organized and fun. The high level of interactivity and experience sharing opportunities among participants made it a most memorable training experience for me. The assessment at the end of each module and the master assessment at the end also instilled a high level of seriousness and commitment in all the participants including me. I encourage all bankers to attend this course as it has a wealth of information to significantly enhance their credit skills. The training has many fun activities that ignite competition and help in excelling at work. I also found the training course on Emotional Intelligence by Dr. Binu Mathew an eyeopener in terms of strengthening my behavioural and inter-personal skills for career development. I look forward to more such training opportunities at CBFS in future.



MS. AHLAM ALI
MANAGER – MIS & PROJECT,
SME CREDIT, CONTROL & MIS, BANK MUSCAT

Undoubtedly CBFS has always been my first choice to attend any courses. I have attended various long and short-term courses in CBFS which has benefited me in all aspects. Particularly, I learnt so much from the Advanced Corporate Credit Analysis course and would highly recommend it. It was a very informative and most engaging training course. I feel I have taken valuable and practical tools away to better equip me for dealing in my workplace. The trainer Dr. K. Rajesh Nayak with all his years of experience and knowledge was able to pass the information on to us very effectively and made the course interesting, which encouraged us to attend all the different modules. His professional presentation skills and clear PowerPoint content made it easy for us to understand all the difficult concepts of the course. I would never consider going anywhere other than CBFS for my training needs, always so professional and friendly.

WHAT OUR PARTICIPANTS SAY



MR. AMEER AL QARNI SENIOR CONTRACT ENGINEER PETROLEUM DEVELOPMENT OMAN (PDO)

The training courses I attended at CBFS, honestly have not just changed my professional life but also enabled my personal development. I was able to employ the skills I learnt and the results were very noticeable soon after. I attended courses with Dr. K. Rajesh Nayak and I recommend him as being very knowledgeable and experienced in the sector. He is also very professional in his approach and techniques in delivering the knowledge and skills and can address specific scenarios and cases. We had the opportunity to discuss issues openly and honestly without any prejudice during the training. In short, the training courses that CBFS offers are top class and include variety of topics both core business and soft skills i.e. time management, leadership, assertiveness etc.



MR. AMMAR AL-MAMARI BUSINESS BANKING ASSURANCE SUPERVISOR OMAN ARAB BANK

My experience in attending training courses at CBFS was well worth it, and a lot of my learning was implemented in my current work ethic. Particularly, one of my courses, Advanced Corporate Credit Analysis, helped me understand and bridge the gaps I had not taken notice of before, which went on to improve my skills in analysing credit proposals. Another noteworthy course that I attended was Emotional Intelligence, which really enhanced my soft skills and prepared me for a managerial position.



MS. HUDA MOHAMMED SANGOOR SR. SPECIALIST – CREDIT RISK SOHAR INTERNATIONAL

It's been a pleasure attending the Certificate in Risk Management (CIRM) program at CBFS. The content and material of the program was very informative, focused, engaging and had comprehensive coverage of the risk management functions. The program helped me to understand a risk manager's role. In addition, it assisted me in understanding, developing and expanding my professional skills to avail opportunities within the risk management domain to grow and advance my career. I would like to thank the trainers Ms. Joyce Noronha and Mr. Vaheed Ubaidullah for facilitating such a positive learning environment and valuable training. I am really excited and eagerly looking forward to attending more training courses at CBFS.

WHAT OUR PARTICIPANTS SAY



MS. MAZNA AL SAIDI PROJECT OFFICER, PROJECT MANAGEMENT OFFICE AHLI BANK

When I wanted to develop my Business Writing skills, I knew there would be no better place than CBFS. The course facilitator Dr. Binu James Mathew was clear and interesting and I liked his style of conducting the course that includes general management tips too. The material we covered was up-to-date and highly relevant to my role. I appreciated the high level of interactivity and personal attention. I felt there was a good focus on each individual attending. I also gained invaluable exposure from interactions with the other participants. After attending the course, I have started to apply the skills that I learnt, which will be a great contributor to the outcomes of the projects that I work on. Thank you, CBFS Training Department!



MR. QAIS AL HASANI AREA MANAGER AHLI BANK

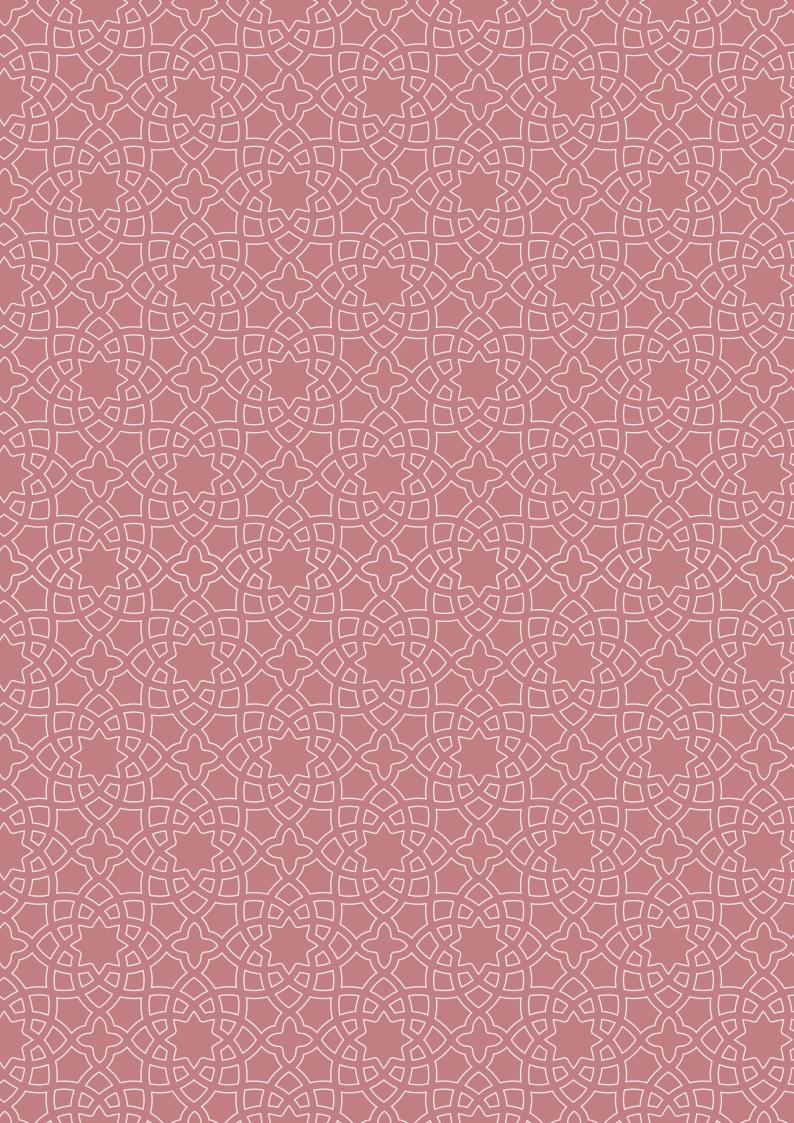
CBFS is one of the best educational and training institutes that provide programs and courses in various fields. It has always been a great learning experience to participate in various training courses offered by CBFS, especially the Certified Bank Branch Manager (CBBM) program, which I consider one of the best programs that contains various modules on a comprehensive range of topics. The contents of the program, the quality of the trainers and the support materials all exceeded my expectations. It was a most memorable learning journey starting from the first module on Banking Environment and Products to the final module on Emotional intelligence. Thank you to CBFS and Ahli Bank for providing me this unique learning opportunity.



MS. SAMEEHA SALIM AL BALUSHI BCM MANAGER, RISK MANAGEMENT DIVISION, NATIONAL BANK OF OMAN

My experience of participating in the training courses offered by CBFS is among the best learning experiences I have had over the last few years. After graduating from CBFS, I renewed my ties with the College as a banker attending different training courses which helped me to understand multiple areas of banking and soft skills. CBFS is the best avenue for bank executives to continuously enhance their functional knowledge and skills. In my view, CBFS is the undisputed leader at the GCC level for training the bankers and strengthening their abilities. I have attended over 20 training courses at CBFS in the diverse areas of Corporate Credit Analysis, Risk Management, Consumer Lending, Financial Reporting, Project Finance, Understanding Treasury Products etc. The conducive learning environment, the high quality of the trainers supplemented by guest speakers from banks who share their vast knowledge and experience, and the interactive opportunities with fellow participants have combined to make it a memorable learning experience and also supported my career development. It is truly a blessing for bankers that CBFS and its training courses are empowering us with the latest inputs on the financial services business to give us that extra competitive edge at work.







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CONSUMER (RETAIL) BANKING

	FOUNDATION	S OF BANKING		
Course Dates	5-6 January 2022 14,15-16 March 2022 13,14-15 June 2022 14,15-16 November 2022	Durations	2 Days, 12 Hours (Muscat) 3 Days, 9 Hours (Regional Areas)	
Locations	Muscat Virtual (Participants' own location)	Speakers	Mr. Mohammed Anwar Al Balushi (Muscat) Mr. Anis Moosa Al Lawati (Regional Areas)	
Key Learning Object	ives	Target Participants		
To highlight the fun operations	damental aspects of banking	Branch staff, staff of Operations, Legal, Operational Ri Management (ORM), Compliance and Internal Aud divisions with banking experience of less than 3 years		
Pre-requisites There	are no pre-requisites for this cou	irse		
Contents Highlights Banker-customer relationship Special types of customers Negotiable instruments Types of accounts		attend all days of training Training Methods	pletion for participants who	

CBO RULES RELATED TO RETAIL BANKING					
Course Date	10-11 January 2022	Duration	2 Days, 12 Hours		
Location	Muscat	Speaker	Mr. Mohammed Nabiulla		
	rtant rules and regulations is- pact the functioning of retail	Assistant Branch Mana Controllers, staff of branc	anagers, Branch Managers, gers, Regional Operations hes, staff of Retail Banking, Compliance and Internal Audit		
Pre-requisites There a	re no pre-requisites for this cou	irse			
Contents Highlights Role of Central BankCBO regulations rela		Certification CBFS certificate of compattend all days of training	letion for participants who		
DepositsLendingOther services		Training Methods Power point presentation, exercises, quiz	lecture, group discussions		

CONSUMER (RETAIL) BANKING

EFFECTIV	VE CUSTOMER SERVI	CE FOR DISABLE	D CUSTOMERS		
Course Dates	10,11-12 January 2022 9-10 March 2022 23,24-25 May 2022 5,6-7 December 2022	Durations	2 Days, 10 Hours (Muscat) 3 Days, 9 Hours (Regional Areas)		
Locations	Muscat Virtual (Participants' own location)	Speaker	Dr. Fatin Al Zadjali		
To learn ways to intera and to treat them with	Key Learning Objectives To learn ways to interact with differently abled people and to treat them with due respect and courtesy that is the key to diversity and excellence in customer service		Care/Customer Experience divisions, Trainers in customer		
Pre-requisites There	are no pre-requisites for this cou	irse			
 Contents Highlights Understanding the types of disabilities and their challenges 		Certification CBFS certificate of completion for participants wh attend all days of training			
 How to interact with each type of disability Myths and realities Talking about disabilities: Choosing the right words CBO guidelines on service to disabled customers 		Training Methods Power point presentation lecture group discussion			

FUTURE OF DIGITAL PAYMENTS AND EVOLVING BUSINESS MODELS						
Course Date	16-17 March 2022	Duration	2 Days, 12 Hours			
Location	Muscat	Speaker	Mr. Ashish Bahl			
products available inHow does card issuaHow does card proce	kinds of card and payment the Market? nce and processing work? ssing affect merchants? n fraud tools cards associations	Target Participants Supervisor, Officer and Middle Managers involved strategy and business planning, marketing, risk at operation staff from Card Center or product manageme				
Pre-requisites There are no pre-requisites for this course						
Contents Highlights Day 1						

 What are different kinds of card and payment products available in the Market? How does card issuance and processing work? How does card processing affect merchants? What are the common fraud tools cards associations providing to merchants? 	Supervisor, Officer and Middle Managers involved in strategy and business planning, marketing, risk and operation staff from Card Center or product management
Pre-requisites There are no pre-requisites for this cou	rse
Contents Highlights Day 1 The Role and Value of Payments Cards and Consumer Banking Issuing and Acquiring Fundamentals Transaction Life Cycle The Role of Outsourcing Cards Profitability Credit and Fraud Risk	Day 2 Cardholder Communication The Changing Payment Landscape Performance Management Partnership Marketing (Co-Branding) Driving Credit Usage and Debit Usage Risk Based Pricing Re-engineering the Collateral New Tactics in Profitability Sub Segmentation Managing Customer Experience Loyalty and Retention State of the Industry
Certification CBFS certificate of completion for participants who attend all days of training	Training Methods Power point presentation, lecture, group discussions, exercises/activities, role plays, video

CONSUMER (RETAIL) BANKING

COMPLAINTS HANDLING AND SERVICE RECOVERY					
Course Date	8-9 June 2022	Duration	2 Days, 12 Hours		
Location	Muscat	Speaker	Dr. Fatin Al Zadjali		
behaviours required	apply the approaches and to ensure a good customer tive management of customer	ustomer experience and customer care divisions			
Pre-requisites Ther	e are no pre-requisites for this cou	urse			
Contents HighlightsElements of custoComplaints and the	mer experience		of completion for participants who raining		
	cult customers	attend all days of training Training Methods Power point presentation, lecture, group discussi exercises/activities, case studies, videos			

PERSONAL LOANS					
Course Date	21-22 September 2022	Duration	2 Days, 12 Hours		
Location	Muscat	Speaker	Mr. Venu Krishnan		
Key Learning Objectives On completion of this course the participants will be able to learn about: Retail credit products offered in Oman			redit Operations, Recoveries, nce, Internal Audit Divisions less than 3 years		
Underwriting proces	s followed in banks				

Pre-requisites There are no pre-requisites for this course

Contents Highlights

- Retail asset classes
- Consumer credit and micro finance product structuring and marketing
- The underwriting process (Including use of BCSB to ensure quality lending)
- Retail NPAs, follow up and recovery methods

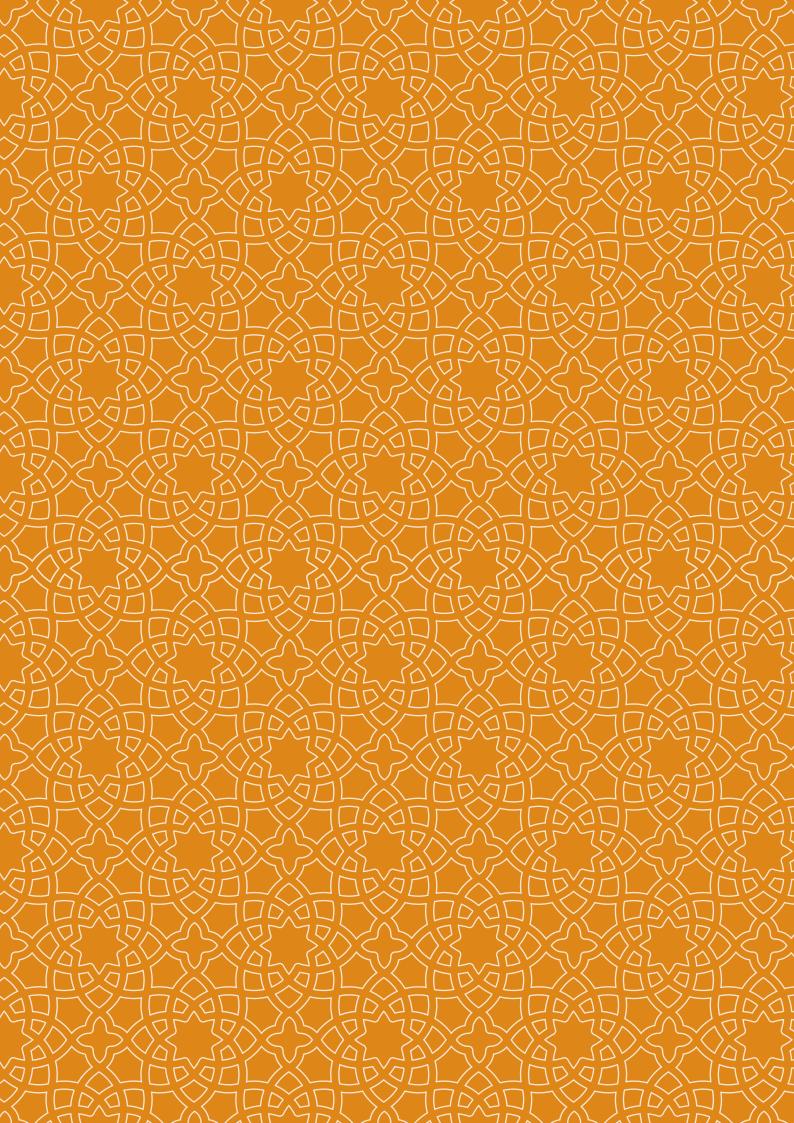
Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Lecture, PowerPoint presentation, group discussions, case studies, video, quiz

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CORPORATE & SME CREDIT, TRADE FINANCE

CERTIFICA	TE IN CORPORATE CF	REDIT ANALYSIS (IN	6 MODULES)
Course Dates	3-4 January 2022 (M-I) 17-18 January 2022 (M-II) 7-8 February 2022 (M-III)	21-22 February 2022 (M-IV) 7-8 March 2022 (M-V)	14-15 March 2022 (M-IV) 21 March 2022 (Review & master assessment)
Duration	13 Days, 78 Hours	Location	Muscat
Speakers	Dr. K. Rajesh Nayak (Modules I, V), Mr. H. K. Feroskhan (Module II), Mr. M. Gnanendran (Module III), Mr. Mohammed Farzan (Module IV), Ms. Joyce Noronha (Module VI) CA Sujatha Bhat (review and master assessment)		
Key Learning Objectives To facilitate a comprehensive understanding of corporate credit function for enabling effective credit related decisions			
Pre-requisites There ar	e no pre-requisites for this cou	rse	
financial statementsModule II - FinancialModule III - Cash flow	w analysis oudgeting techniques	who attend all days of assessments and als (Minimum pass marks - Note: A re-sit fee of	completion for participants of training and pass all the o the master assessment 50%) RO 50 per attempt will be pant who does not pass or is

Training Methods

Module VI - Writing credit proposals

Power point presentation, lecture, group discussions, numeric exercises, case studies, quiz, end-of-module assessments, master assessment

INTRODUCTION TO TRADE FINANCE			
Course Date	19-20 January 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Venu Krishnan
Key Learning Objectives To enable participants to understand trade payment mechanisms, the role of documents in trade, the process flow for letters of credit (LC) and the provisions relating to examination of documents received under LC		Relationship Officers, Managers in Corporate Banking	

Contents Highlights

- Methods of payment/settlement in international trade
- INCO terms
- Import documents
- LC mechanism and types of LCs
- Overview of Uniform Customs and Procedures (UCP) 600

Certification

CBFS certificate of completion for participants who attend all days of training

absent for the first attempt of any assessment.

Training Methods

Power point presentation, lecture, group discussions, exercises, quiz

CORPORATE & SME CREDIT, TRADE FINANCE

STRUCTURED PRODUCTS IN TRADE FINANCE				
Course Date	14-15 February 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Murahari Naik	
Key Learning Objectives To understand different trade finance products and the risks associated with each of them To be aware of the opportunities, profitability, identifying risks and mitigating them To be able to structure trade finance transactions using different types of credits for effective use for customers		Officers/Managers in Corporate Banking and International Banking divisions, Credit Risk Managers/Analysts, Staff of Corporate Remedial Management & Internal Audit		

Pre-requisites Participants should have previously attended the "Introduction to Trade Finance" course offered by CBFS or should have at least five years' of experience in Trade Finance department

Contents Highlights

Trade Finance Credit Facilities and Assessment of Limits

- Funded
- Non-Funded

Trade Finance Products

- Bills purchase / negotiation
- Trust receipt financing
- Financing of collection and documentary credit transactions
- Overview of trade flow and its relationship to structured trade finance

Certification

CBFS certificate of completion for participants who attend all days of training

Classical trade finance vs. structured trade finance Fundamentals of structured trade finance

- Transferable, back-to-back and standby credits
- Effectively using assignment of proceeds under a credit
- Revolving credit To control repetitive shipments
- Flow and practice of pre-export finance and red clause L/C
- Relevance of UCP 600 in Documentary Credits

Risks in Trade Finance and Risk Mitigation

Training Methods

Power point presentation, lecture, group discussions, exercises, case studies, quiz

	SMALL & MEDIUM EN	TERPRISE (SME) CI	REDIT
Course Date	21-22 February 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Venu Krishnan
Key Learning Objectives To understand the special nature of SME financing and strategies to effectively deal with it		Target Participants Relationship Officers, Managers in SME Credit division, SME Credit Risk Managers, Analysts, staff of Corporate Remedial Management division and Credit Auditors	
Pre-requisites The	ere are no pre-requisites for this cou	urse	
Contents Highlights Definition of SME Importance of SME		Certification CBFS certificate of completion for participants who attend all days of training	

Types of SME activities attend all day

- Challenges in SME lending for banks
 SME financing Distinguishable features
 Risk analysis
 Training Methods
 Power point presentation, lecture, group discussions, exercises, case studies, quiz
- Risk analysisPost finance monitoring and control

Key success factors for SME business

CORPORATE & SME CREDIT, TRADE FINANCE

	CREDIT ADN	JINISTRATION	
Course Date	16-17 May 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Ms. Asma Al Zadjali
Key Learning Objectives To understand the role of credit administration in sound corporate lending and its various elements		Target Participants Corporate Credit Risk Analysts, staff of Corporate Credit Administration division, Credit Auditors	
Pre-requisites The	ere are no pre-requisites for this co	urse	
 Contents Highlights Importance of corporate credit administration Scrutiny of documents Preparation of offer letters and related documentation 		Certification CBFS certificate of completion for participants who attend all days of training	
 Drawing up checklists Input of limits including cash/securities collaterals and covenants Safe custody of original facility documents 		Training Methods Power point presentation, lecture, group discussions exercises, quiz	

ADVANCED CERTIFICATE IN CORPORATE CREDIT ANALYSIS (IN 6 MODULES)

	7-8 September 2022 (M-I)	19-20 October 2022 (M-IV)	7 December 2022
Course Dates	21-22 September 2022 (M-II) 9-10 November 2022 (M-		(Review & master
	5-6 October 2022 (M-III)	16-17 November 2022 (M-VI)	assessment)
Duration	13 Days, 78 Hours	Location	Muscat
Speaker	Dr. K. Rajesh Nayak		

Key Learning Objectives

Preparation of periodic reports

To acquire advanced level of understanding of effective credit related decision making and risk analysis

Target Participants

Relationship Officers, Managers in Corporate Banking and International Banking divisions, Corporate Credit Risk Managers, Analysts, staff of Corporate Remedial Management division and Credit Auditors

Pre-requisites Participants should have completed the "Certificate in Corporate Credit Analysis" course of CBFS

Contents Highlights

- Module I Accounting for credit
- Module II Financial risk analysis I
- Module III Financial risk analysis II
- Module IV Other risk analysis
- Module V Loan structuring and management
- Module VI Writing credit proposals

Certification

- CBFS certificate of completion for participants who attend all days of training and pass all assessments and the master assessment (Minimum pass marks – 50%)
- Note: A re-sit fee of RO 50 per attempt will be charged for any participant who does not pass or is absent for the first attempt of any assessment

Training Methods Power point presentation, lecture, group discussions, numeric exercises, case studies, quiz, end-of-module assessments, master assessment

CORPORATE & SME CREDIT, TRADE FINANCE

ANALYSIS AND INTERPRETATION OF FINANCIAL STATEMENTS				
Course Date 14-15 September 2022		Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	CA Sujatha Bhat	
Key Learning Objectives To learn the importance of analysing performance of a company and the main criteria to be followed in financial analysis and use of the interpretation for economic decisions		and International Banking divisions, Corporate Credit Risk Managers Analysts Financial Analysts staff of		
Pre-requisites There are no pre-requisites for this concents Highlights Introduction to financial statements Techniques of interpretation of financial statements		Certification CBFS certificate of completion for participants who attend all days of training		
 Financial ratios - need and importance Various types of ratios - Calculation and interpretation 		Training Methods Power point presentation, lecture, group discussions, numeric exercises, case studies, quiz		

UNDERSTANDING CORPORATE ANNUAL REPORT AND AUDITOR'S REPORT **Course Date** 24-25 October 2022 **Duration** 2 Days, 12 Hours Location Muscat **Speaker** CA Sujatha Bhat **Key Learning Objectives Target Participants** To be able to critically analyses a corporate annual Relationship Officers, Managers in Corporate Banking report and auditor's report and International Banking divisions, Corporate Credit Risk Managers, Analysts, Financial Analysts, staff of Investment Banking division, staff of Corporate Remedial Management and Internal Audit divisions **Pre-requisites** There are no pre-requisites for this course **Contents Highlights** • Types of audit - Assurance and non-assurance Contents of annual report and notes on accounts

Regulations governing audits in Oman

Limitations of ratio analysis

- Introduction to International Standards on Auditing (ISA) and International Financial Reporting Standards (IFRS)
- Understanding of financial statements

Certification

CBFS certificate of completion for participants who attend all days of the training

- Understanding of the accounting policies and its applications like estimates of depreciation and provisions, stock valuation policy, etc.
- New audit report and ISAs governing it
- Types of audit opinions

Training Methods

Power point presentation, lecture, group discussions, case studies, quiz





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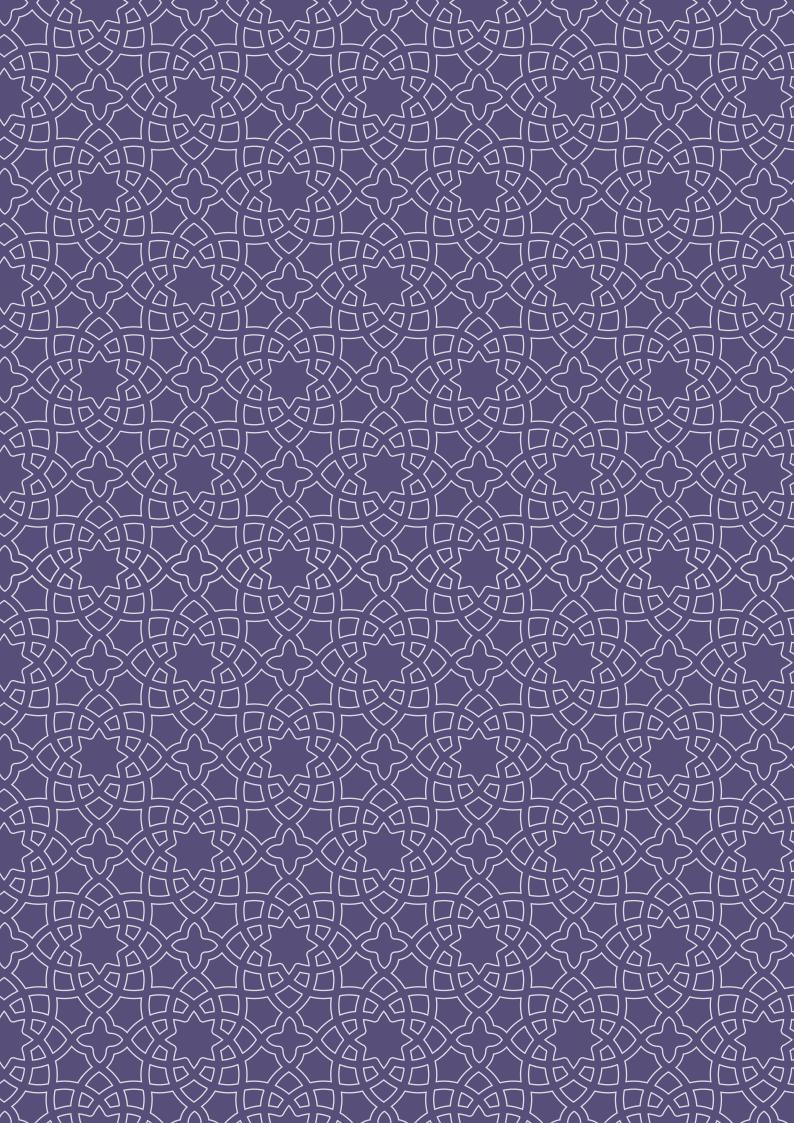


Trade & Transaction Banking - Digital & Fintech



Risk Management





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INTRODUCTION TO RISK MANAGEMENT				
Course Date 9-10 February 2022		Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Venu Krishnan	
Key Learning Objectives To provide the participants with a basic knowledge and understanding of the concepts of risk, various types of risks and risk management in banks Target Participants All staff with less than 3 years of experience				
Pre-requisites There	are no pre-requisites for this cou	irse		
 Contents Highlights Meaning and conce Various types of ris Credit risk Liquidity risk 		Certification CBFS certificate of attend all days of train	completion for participants who	
 Market risk Operational risk Other Risks Risk management process Selected inputs from Basel principles 		Training Methods Power point presentation, lecture, group discussions exercises, case studies, videos, quiz		

MARKET RISK MANAGEMENT				
Course Date	23-24 February 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. V. Venugopal	
 Key Learning Objectives Analyse and assess types of risks arising from market related instruments such as FX, Interest Rates, Equities and Bond Prices, Commodities prices, measure such risks, monitor and manage the same Evaluate extent of liquidity risk, undertake stress tests, maintain contingency funding buffer Target Participants Market Risk Managers, Heads of Risk in banks & Fls, Treasury and Investments Banking Dealers, ALM 				
Pre-requisites Basic U	nderstanding of FX, Equities ar	nd Bond fundamentals		
Contents Highlights • Foreign exchange risks and its hedging • Interest Rate risk and its management		Certification CBFS certificate of compattend all days of training	pletion for participants who	
 Equities and Bond p ment Liquidity Risk Manage	rice risks and their manage- gement in banks	Training Methods Power point presentation exercises, quiz	, lecture, group discussions,	

FRAUD RISK MANAGEMENT (WITH ACFE OMAN CHAPTER)				
Course Date	22-23 March 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Salim Al Mushaifri	
Key Learning Objectives To understand the key provisions of fraud risk management and reporting requirements for banks under CBO circular BM 1153 Target Participants Staff of Operational Risk Management and Internal Addivisions				
Pre-requisites General awareness of concepts of frau Contents Highlights Fraud theory How to build fraud theory to audit process Organizational fraud risk assessment		Certification CBFS certificate o attend all days of tr	CBFS certificate of completion for participants who attend all days of training	
 Organisational fraud risk assessment Provisions of CBO circular BM 1153 		Training Methods Power point presentation, lecture, group discussions exercises, case studies, videos, quiz		

PROBLEM LOAN MANAGEMENT				
Course Date 11-12 May 2022		Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Ashok Krishnamurthy	
 Defining problem loa Policies and procedu Early warning indica Identification and re Understanding of ef Pre-requisites Particip	ourse the participants will be ans are tors solution of problem loans fects of problem loans ants should have attended the	Corporate Remedial Mana Internal Audit divisions	anagers, Analysts, staff of agement, Legal, Finance and course of CBFS or should	
have a good level of kno Contents Highlights	wledge of corporate credit	Certification		
 Policy and procedure for problem loans Causes and Effect Early warning signs of deteriorating accounts Finding solution for problem loans including restructuring Case study 		CBFS certificate of comp attend all days of training	letion for participants who	
		Training Methods Lecture, PowerPoint presentation, case studies, quiz		

BASEL III AND IV			
Course Date	17,18-19 May 2022	Duration	3 Days, 18 Hours
Location	Muscat	Speakers	Mr. Anil Kumar Parimoo, Mr. Prashanth Bafna and Mr. V. Venugopal
Key Learning Objectives To understand the Basel I to IV framework and various risk management concepts, comprehend risk management frameworks and practices, apply them to Basel related projects			, Legal, Compliance, Finance

Pre-requisites Participants should have previously attended the "Overview of Risk Management" course of CBFS or should have at least <u>3 years of experience</u> in the Risk Management function

Contents Highlights

The below topics covers the CBO requirement/circulars (BM 1097, 1127, 1140, 1147, CP1, CP2) and Bank for International Settlement (BIS) papers including the forthcoming changes-

- Overview of the journey from Basel I to Basel IV
- Overview of the 3 pillars approach
- Different approaches for calculating capital for different risks under Pillar 1 viz. Credit, market and operational
- Options for calculating credit risk capital- Capital Adequacy Ratio, RWA, PD, EAD, LGD
- Pillar 2 capital v/s Pillar 1 capital; calculating capital for risks under Pillar 2, Forward looking assessment
- Pillar 3 disclosure guiding principle and requirements of CBO and BIS.
- Basel III principles for risk management and corporate governance Capital norms, components of capital,
 Capital Conservation Buffer, Countercyclical Capital Buffer and Leverage Ratio
- Liquidity framework Liquidity Coverage Ratio (LCR), Net Stable Funding Ratio (NSFR) and Liquidity Stress
 Test
- Basel IV New reforms, Standardised approach for credit risk and operational risk, FRTB
- Domestic Systemically Important Bank (DSIB) CBO model, requirements for Banks, Recovery and Resolution Plan (RRP) and Resolution framework
- Risk modelling Stress testing, Reverse stress testing, Scenario analysis

Certification		Training Methods		
	CBFS certificate of completion for participants who	Power point presentation, lecture, group discussions,		
attend all days of training		exercises, case studies, quiz		

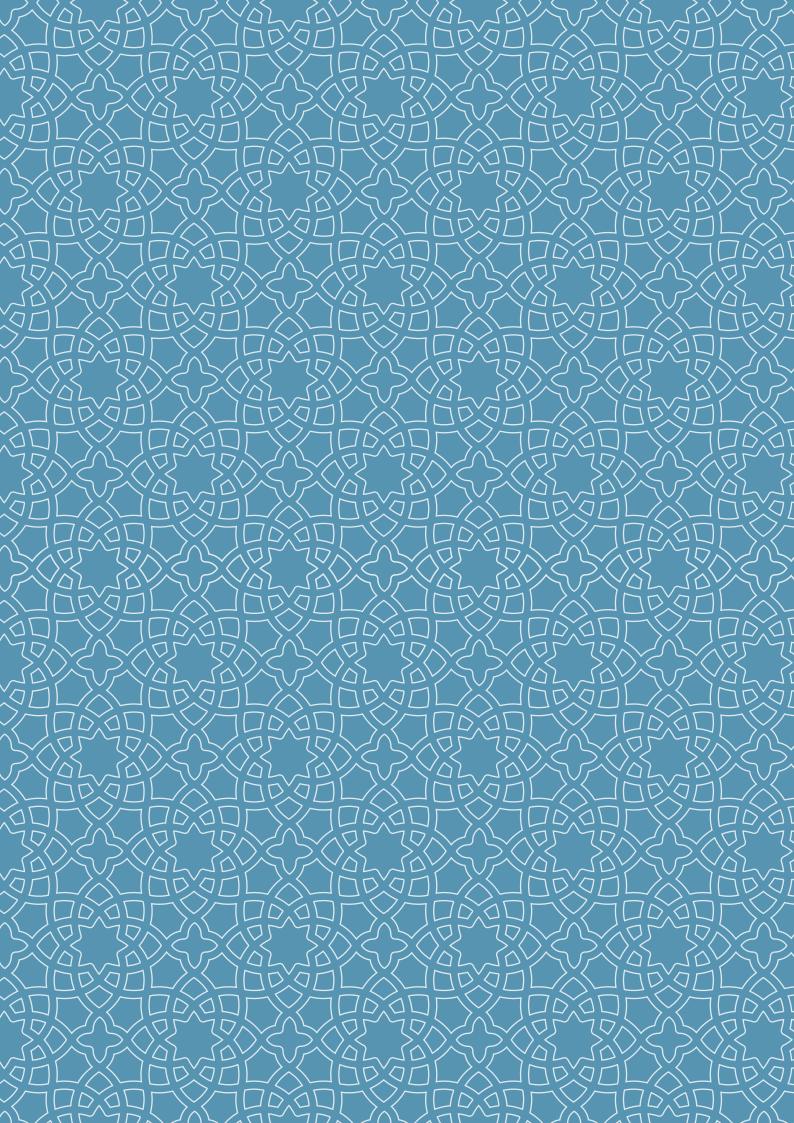
IMPACT OF IFRS 9 ON PROBLEM LOAN CLASSIFICATION AND PROVISIONING (WITH ICAI MUSCAT CHAPTER)			
Course Date	23-24 May 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Speaker from ICAI Muscat Chapter
To understand the provisions of IFRS of relevance to Staff		Target Participants Staff of Treasury, Risk Management, Finance and Internal Audit divisions se	
Contents Highlights Overview of IFRS IAS 1 - Presentation of Financial Statements IFRS 9 - Financial Instruments		Certification CBFS certificate of compattend all days of training	oletion for participants who
IFRS 16 - Leases		Training Methods Power point presentation, lecture, group discussions, numeric exercises, quiz	

ENTERPRISE RISK MANAGEMENT			
Course Date	8-9 June 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Ashok Krishnamurthy
Key Learning Objectives On completion of this course the participants will be able to learn about: Definition of ERM Principles and practice of Enterprise Risk Management in financial institutions Complete understating of risk governance, risk framework, risk assurance and reporting			
 Contents Highlights Applying ERM in a Co Risk Policy and Risk A Roles and responsibi 	Appetite Framework	Certification CBFS certificate of comp attend all days of training Training Methods	letion for participants who

RETAIL CREDIT RISK MANAGEMENT			
Course Date	13-14 June 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Aditya V. Jitani
Key Learning Objectives To enable participants to understand the concept and process of retail credit risk management Credit Risk, Retail Remedial Management and Internal Audit divisions Pre-requisites There are no pre-requisites for this course			
		Certification CBFS certificate of attend all days of tra	completion for participants who aining
 approach Understanding the BCSB report Credit risk management before and after approval 		Training Methods Power point presentation, lecture, group discussions exercises, quiz	

OPERATIONAL RISK MANAGEMENT				
Course Date	7-8 September 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Venu Krishnan	
Key Learning Objectives To enable participants to get an understanding of operational risk, its impact and its management at the branch level Target Participants Staff of branches, staff of Retail Operations, For Management, Operational Risk Management, Compliance and Internal Audit divisions Pre-requisites There are no pre-requisites for this course			nal Risk Management,	
Contents Highlights Risk basics The nature of operational risk Causes, consequences and impact of operational risk events Operational risk arising in branches and how to manage them		attend all days of training Training Methods	letion for participants who lecture, group discussions, eos, quiz	

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TREASURY & INVESTMENT BANKING

DDEDADATODY TRAINING FOR INTERNATIONAL INTRODUCTION TO

INVESTMENTS CERTIFICATION OF CISI, UK (IN 2 PARTS)			
Course Dates	7,8-9 March 2022 - Part I 21,22-23 March 2022 - Part II 9 May 2022 - Mock 1 with review and feedback 16 May 2022 - Mock 2 with review and feedback	Duration	8 Days, 48 Hours
Location	Muscat	Speaker	Mr. Mohammed Farzan
Key Learning Objec	tives	Target Participa	nts

On completion of this course the participants will be able to comprehend an understanding on the financial services industry with a focus on securities and investments

On completion of this course the participants will be able to comprehend an understanding on the financial Internal Audit Divisions

Pre-requisites A sound basic knowledge of the concepts of Investment

Contents Highlights

- The financial services industry
- Economic environment
- Financial assets and markets
- Equities
- Bonds
- Derivatives
- Investment funds
- Regulation and ethics
- Other financial products

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, numeric exercises, quiz

CBO RULES RELATED TO TREASURY AND ASSET LIABILITY MANAGEMENT Course Date 6-7 November 2022 **Duration** 2 Days, 12 Hours Location Muscat Speaker Mr. Sanjeeb Biswas **Key Learning Objectives Target Participants** To enable participants to understand the process and Staff of Treasury (front and back office), Finance, Risk approaches to asset liability management (ALM) in Management and Internal Audit divisions banks and the related CBO rules and regulations to Treasury including CBO Circular BM 955

Pre-requisites There are no pre-requisites for this course

Contents Highlights

- Overview of treasury functions and role of treasurer
- Management of financial risks in bank balance sheets
- Products and techniques used for managing risks
- Asset liability management
- Role of ALCO and model terms of reference
- Study of CBO's ALM model to measure liquidity and interest rate risks
- Matched funds transfer pricing

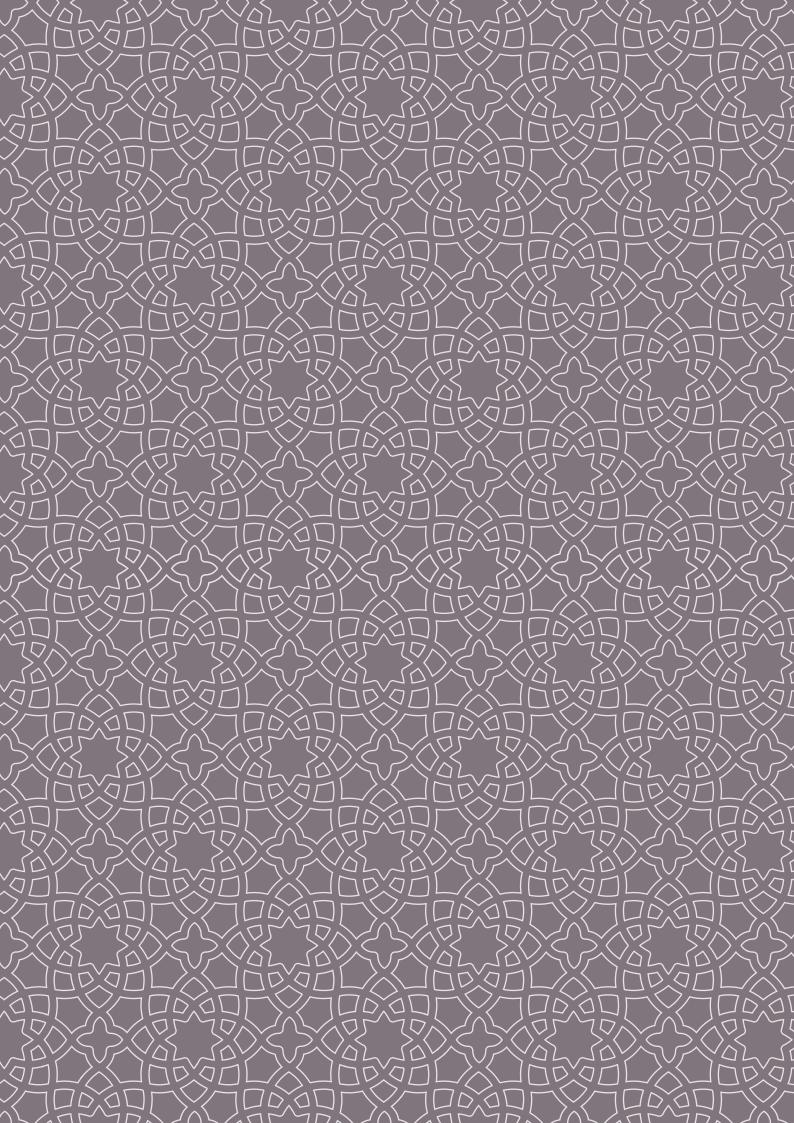
Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, numeric exercises, quiz







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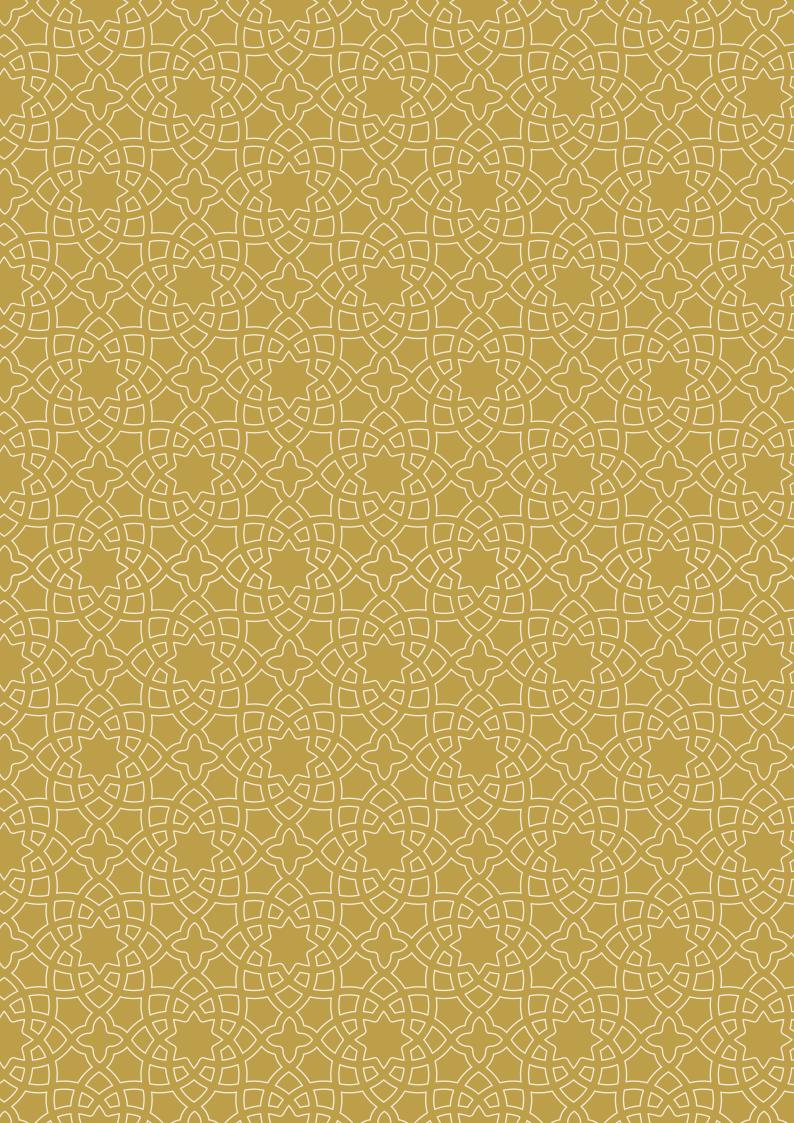


PROCESS MANAGEMENT

Course Date	1-2 June 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Sayyed Mohammad Danish
 Key Learning Objectives Be equipped with the principles and concepts of business process reengineering (BPR) Be familiar with the characteristics of reengineered processes Have a structured approach to reengineer processes for maximum productivity Gain an insight into the impact of BPR and guidelines for change management 		 Target Participants Operations managers who need to understand significance of business process re-engineering Quality managers responsible for ensuring qua through all processes and practices within the organisation 	
Contents Highlights Principles of BPR Three-Phased Appre Aspects of Re-engin		Certification	completion for participants who aining
Elements of BPR Steps in BPR BPR Tools and Techniques Success Factors of BPR Benefits of BPR Risks of BPR		Training Methods Lecture, Power Point presentation, group discussions case studies, exercises, quiz	

TRANSACTION BANKING				
Course Date	15-16 June 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Venu Krishnan	
banking business with evolution in Oman	amentals of the transaction specific reference to its eno pre-requisites for this cou	Finance and Treasury Divis of less than 3 years	g, IT and Operations, Trade ions <u>with banking experience</u>	
	action banking n banks bring to large corpo- d payments, global trade	Certification CBFS certificate of compattend all days of training	letion for participants who	
Future of transaction		Training Methods Lecture, PowerPoint press case studies, video, quiz	entation, group discussions,	







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TRADE BASED MONEY LAUNDERING				
Course Date	18-19 May 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Ms. Joyce Noronha	

Key Learning Objectives

- To understand the key challenges in detecting trade-based money laundering (TBML) and how these challenges can be effectively addressed
- To identify best practices to identify TBML, 'red-flag' indicators in various documents used in trade finance transactions
- To use reasonable judgement to detect the existence of money laundering in international trade transactions
- To propose sound Anti-Money Laundering (AML) measures that may be integrated into existing ones relating
- To implement effective economic sanction programs to address various challenges

Target Participants Pre-requisites Staff of Trade Finance, Compliance, Risk Management Participants should have a basic understanding of the and Internal Audit divisions meaning and stages in the AML process **Contents Highlights** Certification Concepts of trade- based money-laundering CBFS certificate of completion for participants who attend all days of training Process of money laundering in international Key participants associated with TBML and their **Training Methods** Major TBML typologies Power Point presentation, lecture, group discussions, Management of risks associated with TBML exercises, case studies Emerging technologies in mitigating risks associated with TBML TBML - Regulatory framework

	The Institute of Internal Auditors RISK-BASED INTERNAL AUDIT (RBIA) (WITH IIA OMAN CHAPTER)				
Co	ourse Date	6 June 2022		Duration	1 Day, 6 Hours
Lo	ocation	Muscat		Speaker	Mr. Devesh Sharma
W In	Key Learning Objectives Working Preliminary knowledge about Risk Based Internal Audit techniques and role of Internal Auditors in GRC and Risk Management				
		es and 2-3 years of re	levant ex	perience in Internal Audit	
•	Audit dilivoroo flok doodoomont. Exampleo			Certification CBFS certificate of comp attend all days of training	letion for participants who
•	Risk identification Risk measurement Risk prioritization	Supriistication factors		Training Methods Power point presentation, lo	ecture, exercises, quiz

N	INSTRUCTIONS UNDE		
Course Date	14-15 September 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Ms. Aliya Al Balushi
dering Law of Omagence, reporting of tions of banks, the	key provisions of the Money Laun- in especially on customer due dili- if suspicious transactions, obliga- r management and staff and penal lapses in relation to these obliga-	i- Banking Operations, Legal, Risk Managemen ca- Compliance (especially AML officers) and Internal Aud divisions	
Pre-requisites Pa Laundering (AML) p	rticipants should have a basic under process	rstanding of the meaning a	nd stages in the Anti Money
• Definitions	loney Laundering Law	Certification CBFS certificate of cor attend all days of training	npletion for participants who
Suspicious tran	ence by a relevant entity sactions reporting d penal provisions	Training Methods Power Point presentation exercises case studies of	on, lecture, group discussions,

exercises, case studies, quiz

The Institute Internal Aud	e of Ritors	RNAL AUDITOR IN ISK MANAGEMEN H IIA OMAN CHAP	Г
Course Date	21 September 2022	Duration	1 Day, 6 Hours
Location	Muscat	Speaker	Mr. Abbas Ali
Auditors in GRC and Ris	owledge about role of Internal	department	nced staff in internal audit
ISO 31000)	RM Framework (COSO ERM,	attend all days of training	letion for participants who
 Risk definitions Risk management d ment assessment co Auditing ERM Proces 		Training Methods Power point presentation studies, quiz	n, lecture, exercises, case

FATCA AND CRS					
Course Date	5-6 October 2022	Duration	2 Days, 12 Hours		
Location	Muscat	Speaker	Mr. Venu Krishnan		

Key Learning Objectives

To enable participants to:

- Get an overview of FATCA and understand the key terms defined in the legislation
- Know the types of entities affected
- Understand the intergovernmental agreements (IGAs)
- Understand the implementation of FATCA in Oman
- Learn about the main obligations of the Reporting Financial Institutions and what information is required to be reported
- Explain the purpose and the mechanism of the CRS rules and their general impacts
- Determine how to review client self-certification
- Explain the relevant procedures to perform the due diligence of their pre-existing accounts
- Define the different CRS status that their clients may have
- Explain the procedures to identify controlling persons of entities
- List the main elements to be reported and the associated timeline

Target Participants

Branch Operations Managers, Staff of Operations, Risk Management, Compliance and Internal Audit divisions

Pre-requisites

Basic knowledge of compliance and Anti Money Laundering AML)

Contents Highlights

- Core elements of the FATCA provisions
- FATCA impositions
- Withholding Tax (WHT) obligation and withholding agents
- How are entities affected
- Reporting and non-reporting financial institutions
- Overview of CRS and due diligence rules
 - Reporting Financial Institutions
 - Accounts which are Financial Accounts And therefore to be reviewed
 - Financial Accounts which are Reportable Accounts

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, exercises, case studies, quiz

FRAUD CONTROL					
Course Date	25-26 October 2022	Duration	2 Days, 12 Hours		
Location	Muscat	Speaker	Mr. Naef Al Kharusi		
Key Learning Objectives To understand the causes of fraud and the approaches to fraud prevention and detection		Target Participants			
Pre-requisites There are no pre-requisites for this course					
Contents Highlights	STELLEY STELLEY	Certification			

- Meaning of fraud
- Causes of fraud
- Need for fraud control
- Fraud prevention and detection

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, exercises, case studies, videos, quiz

CORPORATE GOVERNANCE CODE OF OMAN				
Course Date	9-10 November 2022	Duration	2 Days, 12 Hours	
Location Muscat Speaker Ms. Joyce Noronha				

Key Learning Objectives

On completion of this course the participants will be able to:

- Understand the main components and principles of corporate governance
- Interpret the principles of the code
- Identify the practical implications of certain key clauses

Target Participants Staff working in risk management, compliance and board secretarial functions in banks and other corporates

Pre-requisites Basic knowledge of overall banking products

Contents Highlights

- The framework, nature, importance, principles and practices of good corporate governance
- The code of corporate governance -Background
- Purpose
- Board of Directors -role, responsibilities, authority and competence
- Professional conduct of directors and executives Standards of Professional Conduct
- Independent Director
- Related Party Transactions
- Independent Director
- Related Party Transaction
- Audit Committee and Internal Controls
- Nomination and Remuneration Committee
- External Auditors
- Annual Report
- Corporate Governance Report

Cartification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, exercises, case studies, videos, quiz

BANKRUPTCY LAW OF OMAN						
Course Date	12-13 December 2022	Duration	2 Days, 12 Hours			
Location	Muscat	Speaker	Ms. Joyce Noronha			
			nt, Legal, Compliance and Banks and Finance Companies			

Pre-requisites Sound basic knowledge of risk management concepts

Contents Highlights

- Objectives of the Bankruptcy Law
- Status of bankruptcy regime prior to the enacting of the current law
- Scope of application of the Bankruptcy Law
- Role of experts
- Restructuring
- Preventive composition
- Bankruptcv
- Creditors' union
- Bankruptcy offences
- Penalties

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, exercises, case studies, quiz







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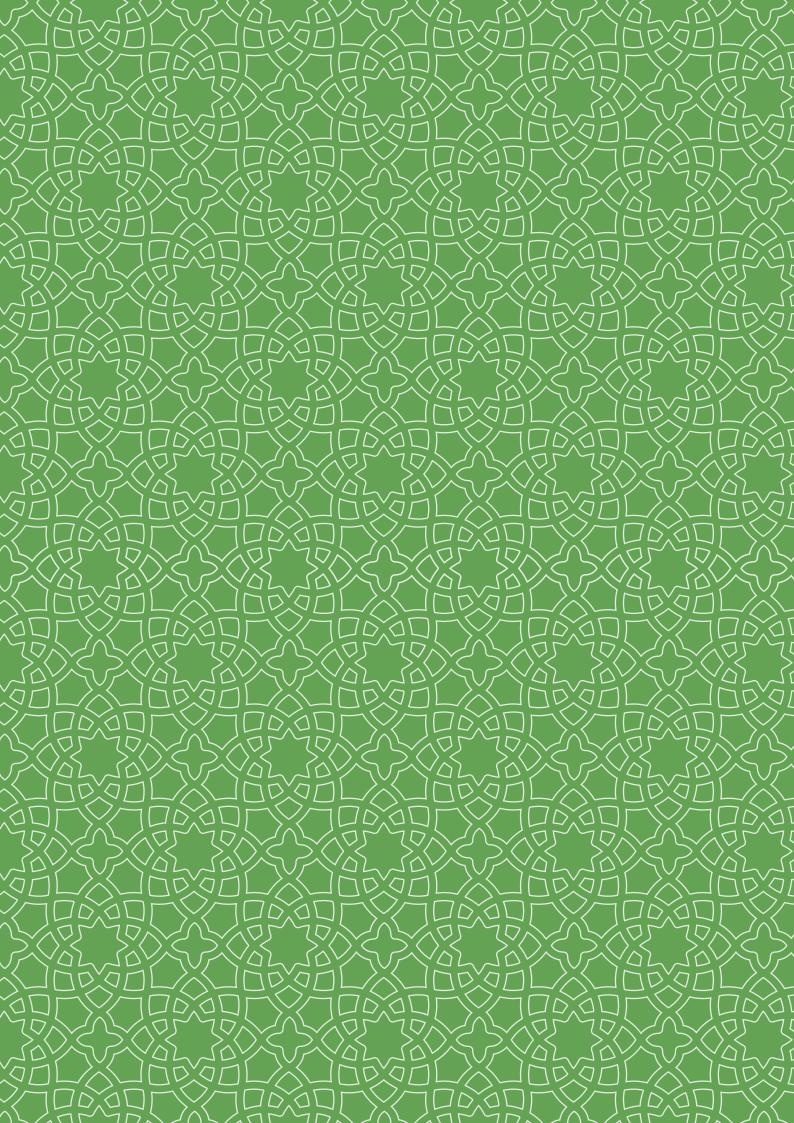








HUMAN RESOURCE MANAGEMENT, TRAINING AND DEVELOPMENT



Best Team for the Best Bank



The LEAD programme is in line with the Bank's transformation strategy, which was launched several years ago. In this, we devised a road map to identify the Bank's human resource needs in the coming years, and the qualifications and competencies that each individual requires to succeed within the institution, especially at leadership and executive management level.



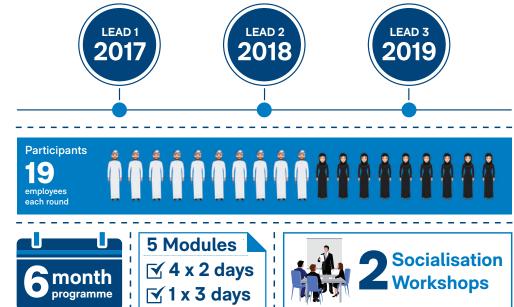
The result was the creation of a set of specialised training programmes that help us achieve our strategic goals. One of the most important programmes is 'LEAD', which focuses on preparing middle and senior management for more responsibilities by enhancing their knowledge and skills sets. The program, which recently completed its third edition, has achieved unprecedented success at strategic level.



Programme Designer

'LEAD' is a cooperation between Oman Arab Bank's Human Resource Division and Inspirational Development Group (IDG), a leadership and management performance consultancy.













Problem analysis



Leadership development



Self-awareness



Strategic management



Personal development planning

HUMAN RESOURCE MANAGEMENT, TRAINING AND DEVELOPMENT

TRAIN THE TRAINER				
Course Date	2-3 March 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Dr. Binu James Mathew	
Key Learning Objectives How to use more engaging training sessions that capture trainees' attention, using several online and classroom activities to ensure retention of learning Target Participants Training faculty, line managers whose job duties inconducting training courses or sessions Pre-requisites There are no pre-requisites for this course				
Contents Highlights How adults learn: Presentation and Gestures and bod	Concepts facilitation skills y language tips	Certification	letion for participants who	
 Audio-visual aids: Effective use of PowerPoint and videos Teamwork and group activities Online activities and games Training: practical session 		Training Methods Power point presentation, lecture, group discussions, exercises, activities, videos		

HR FOR NON-HR MANAGERS					
Course Date	1-2 June 2022	Duration	2 Days, 12 Hours		
Location	Muscat	Speaker	Mr. Venu Krishnan		
 able to:- Strategic HRM Theo List and apply manag Define the roles and in recruitment and or Conduct effective perings Identify and evaluate 	ries ger's HR functions responsibilities of managers nboarding rformance appraisal meet-	supervisors and an and skills about the	ead of departments, team leaders and nyone who wishes to gain knowledge ne human resources functions and how ectively in his/her department		

Pro-requisites There are no pro-requisites for this course

Contents Highlights	Certification
Recruitment and selectionJob orientation	CBFS certificate of completion for participants who attend all days of training
Performance managementCoachingTraining and development	Training Methods Lecture, PowerPoint presentation, group discussions,
 Handling complaints Problem solving 	case studies, video, quiz

HUMAN RESOURCE MANAGEMENT, TRAINING AND DEVELOPMENT

PERFORMANCE MANAGEMENT			
Course Date	19-20 October 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Ms. Jayogi Wickramesinghe

Key Learning Objectives

- Create SMART objectives (Targets/Behaviours) aligned to roles/strategy of the organisation
- Case studies on objective setting
- Explain the link between performance management and other human capital development activities
- Understand the rating scales and rating individuals on meritocracy
- Explain the best practices aligned to performance management cycle
- Create performance improvement plans

Case studies on rating during review cycles			
Target Participants Junior HR professionals, Low – Mid Level Managers with people management responsibilities	Pre-requisites There are no pre-requisites for this course		
 Contents Highlights SMART Objectives and KPIs Rating Scales Performance Management Cycle and importance 	Certification CBFS certificate of completion for participants who attend all days of training		
 of each step Managing Under-Performers Global case studies on Managing Performance – Best Practices Case Studies 	Training Methods Power point presentation, lecture, group discussions, case studies, exercises, activities, videos		

COMPETENCY MAPPING			
Course Date	16-17 November 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Ms. Jayogi Wickramesinghe

Key Learning Objectives

- Defining various components of a competency and types of competencies
- Identify key competencies for an organization or a job/role
- Mapping competencies to roles/jobs
- Incorporating these competencies in various processes of the organization
- Rating Competencies in various HR processes
- Create Competency Based Interview Questions

There are no pre-requisites for this course	
ertification	
BFS certificate of completion for participants who	
ttend all days of training	
raining Methods	
ower point presentation, lecture, group discussions, ase studies, exercises, activities, videos	
t	





(GOVERNMENT COLLEGE)

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HIGHER NATIONAL DIPLOMA IN BUSINESS (HND)

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- → HUMAN RESOURCE MANAGEMENT
- → MARKETING
- → MANAGEMENT
- → ENTREPRENEURSHIP AND SMALL
- → BUSINESS MANAGEMENT
- → PROCUREMENT AND SUPPLY

PEARSON -UK

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- → B.SC. BANKING AND FINANCE
- → B.SC. IN BUSINESS ADMINISTRATION
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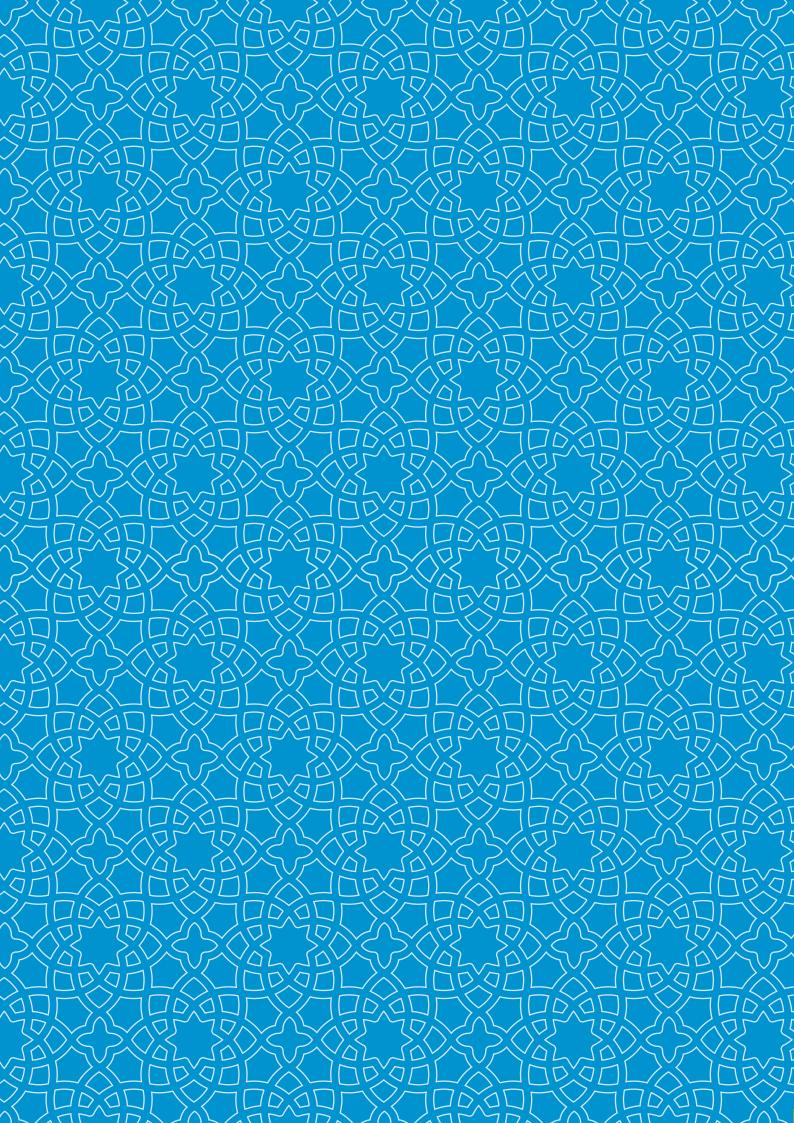








INFORMATION **TECHNOLOGY**





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INFORMATION TECHNOLOGY AND INFORMATION SECURITY

DDED	DINC DUCINECE D		C EVOEL
PREPARING BUSINESS DASHBOARDS USING EXCEL			
Course Date	26-27 January 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Vaheed Ubaidullah
dashboards in MS Excel, t	e participants in developing the the way they wanted. A dashb more objectives; consolidate	ooard is a visual display of th	e most important information
Target Participants All staff particularly those in business, critical functions, involving analysis and reporting of extensive business data Pre-requisites Familiarity with general features and use of the control o		atures and use of MS Excel	
 Contents Highlights Dashboards vs reports Best practices in dashboarding Understanding the best data modeling practices Excel functions to deliver data Designing smart tables that expand with data Data Tables 		Certification CBFS certificate of completion for participants who attend all days of training	
		Training Methods Power point presentation, I	ecture exercises lah work

TIME MANAGEMENT USING IT TOOLS				
Course Date	2-3 March 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Shihab Al Yarobi	
Key Learning Objectives To understand and implement a total approach to time management by leveraging on technology		Target Participants All staff		
Pre-requisites Participants should have a good basic knowledge of computers and keyboard				
Contents Highlights The principles that optimize the management of		Certification CDEC continued of completion for next investor who		

- work by technology: Get very friendly with your keyboard
- ✓ Setting up Tasks as an Action List Manager
 - Use the task speed keys
 - Time-specific actions, day-specific actions
 - Day-specific information
- Putting the Calendar and tasks together functionally Organizing E-mail page

Sparklines

Pivot table

Formatting visualizations

- The fundamental success factors
- Operate from zero base
- How to get e-mail to empty
- Speeding up e-mail addressing
 Utilizing the Notes Functionality for Useful Lists Page
 - How it works as a list manager
- Tips about Contacts page
 - Get control of your new inputs
- Mobility
 - Setting up synchronization to the mobile phone or PDA

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, lab work

INFORMATION TECHNOLOGY AND INFORMATION SECURITY

MS EXCEL INTERMEDIATE				
Course Date	16-17 March 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Ms. Priya Gopal	
Key Learning Objectives To develop an understanding of the ways in which MS Excel can be used to support organizations' activities		Target Participants All staff		
Pre-requisites Pa	rticipants should have a good basic	knowledge of comp	outers and keyboard functions	
 Contents Highlights Creating a worksheet and an embedded chart Formula, functions formatting and web queries 		Certification CBFS certificate attend all days of	of completion for participants who training	
 What-if analysis, charting and working with large worksheets Financial functional data tables, authorization schedules and hyperlinks 		Training Methods Power point presentation, lecture, lab work		

MS EXCEL ADVANCED				
Course Date	25-26 May 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Mr. Mirza Jamal Ahmed	
Key Learning Objectives To help the participants learn advanced functionality of MS Excel so that they can create effectiveness and efficiencies at their job environment		\rightarrow \langle \rightarrow \langle		
	have previously attended the MS E t of CBFS. Note: Basic concepts of I			

LO	ntents Highlights	Certification
•	Advanced techniques to arrange and retrieve	CBFS certificate of completion for participants who
	required data	attend all days of training
•	Handling multiple worksheets and workbooks in a	MOS (A) COMMOS (A)
	business environment	Training Methods
		Power point presentation, lecture, lab work
•	Pivot table handling	Tower point presentation, recture, rab work
•	Creating efficiencies through macro	

INFORMATION TECHNOLOGY AND INFORMATION SECURITY

FINANCIAL MODELLING USING MS EXCEL			
12-13 September 2022	Duration	2 Days, 12 Hours	
Muscat	Speaker	Mr. Vaheed Z. Ubaidullah	
Key Learning Objectives Target Participants			
To integrate MS Excel as a tool in financial planning		te Banking, Corporate Credit	
and analysis Risk, Investment Banking and Internal Audit department		nd Internal Audit departments	
	12-13 September 2022 Muscat	12-13 September 2022 Muscat Speaker ives as a tool in financial planning Staff working in Corporate	

Pre-requisites

Participants attending this course should have attended the "MS Excel Intermediate" and/or "MS Excel Advanced" courses offered by CBFS and should be proficient in the general features and use of MS Excel

Note: Basic concepts of MS Excel will not be covered in this course

Conten	ts H	liah	liahts
Conton			ngnto

- Introduction to specific functionality
- Building a financial statement using MS Excel
- Free cash flow analysis
- Introduction to financial models
- Analysis of financial models:
 - Sensitivity analysis
 - Contribution margin analysis
 - Financial ratio analysis

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, exercises, lab work

ADVANCED FINANCIAL MODELLING USING MS EXCEL Course Dates 12-13 October 2022 Duration 2 Days, 12 Hours Location Muscat Speaker Mr. Vaheed Z. Ubaidullah Key Learning Objectives To integrate MS Excel as a tool in forecasting and risk Staff working in corporate banking, corporate credit risk,

Pre-requisites

analysis

Participants attending this course should have earlier attended the "Financial Modeling Using MS Excel" course offered by CBFS and should be proficient in the general features and use of MS Excel

Note: Basic concepts of MS Excel will not be covered in this course

Contents Highlights

- Sensitivity analysis with data tables
- Fitting exponential growth to estimate the growth of companies
- Using multiple regression to forecast sales
- Determining monthly loan payments
- Multi-period capital budgeting
- Finding value at risk of a portfolio
- Computing value at risk for forwards and futures
- Simulating yield curve movements based on historical data
- Simulating long term growth

Certification

CBFS certificate of completion for participants who attend all days of training

investment banking, internal audit departments

Training Methods

Power point presentation, lecture, exercises, lab work

INFORMATION TECHNOLOGY AND INFORMATION SECURITY

Ind et and value from anternation a poderna Muscat Chapter	CURITY OF ELECTRO (WITH ISACA M	NIC BANKING SYS USCAT CHAPTER)	TEMS
Course Date	5-6 December 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Speaker from ISACA Muscat Chapter
Key Learning Objectives To understand: Digital transformation and its impact on banking systems How to protect the bank and its customers CBO requirements on security control practices in line with BASEL principles, cyber security management framework and other industry standards How to perform Gap Assessment on the CBO requirements and implementation of information security (IS) program to manage governance, risk and compliance		Information Security, Info Security, Operations, Risk N Internal Audit Divisions	orporate Banking (E-Channels) ormation Technology — IT- Management, Compliance and

Pre-requisites General understanding of banking systems

Contents Highlights

- Electronic banking systems and digital transformation
- Threats and vulnerabilities and their mitigation
- CBO requirements on security of electronic banking systems —Circular BM 1136 and 'Risk Management Principles for Electronic Banking' published by BASEL committee on Banking Supervision (BCBS)
- Overview of associated security control practices and Guidance on Gap Assessment, implementation of IS program and GRC

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Lecture, PowerPoint presentation, group discussions, case studies, video, exercises, quiz





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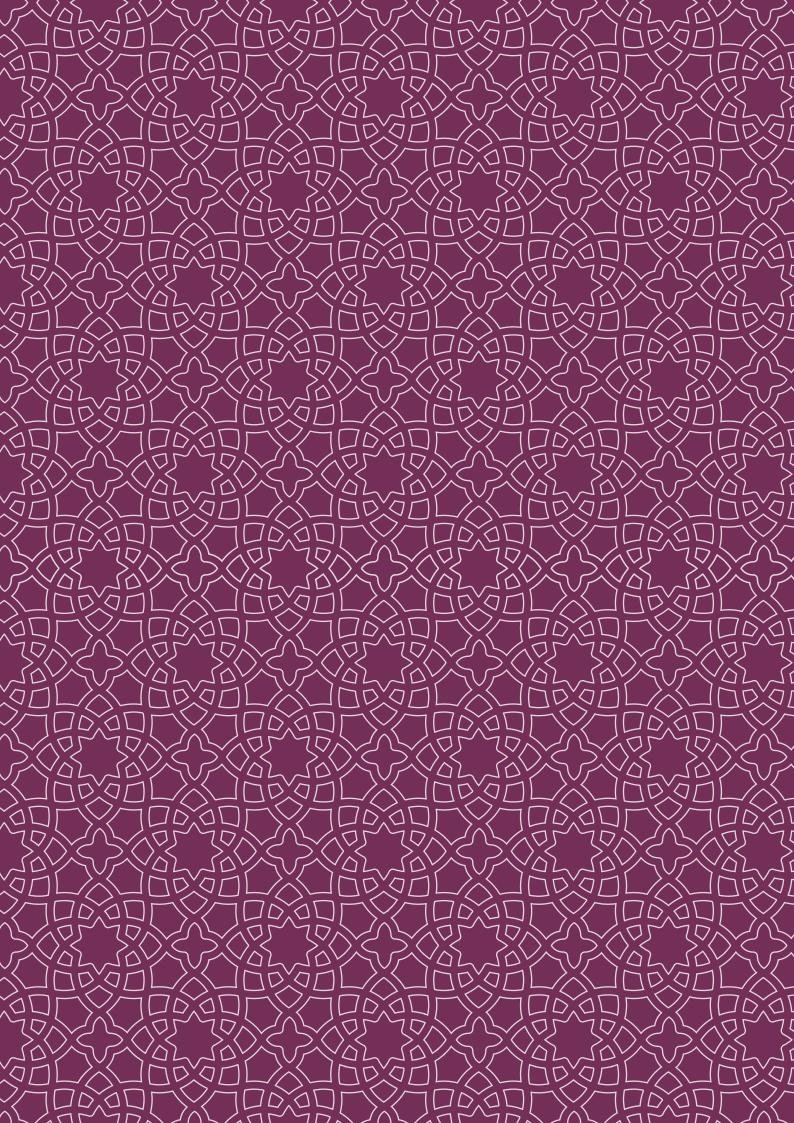
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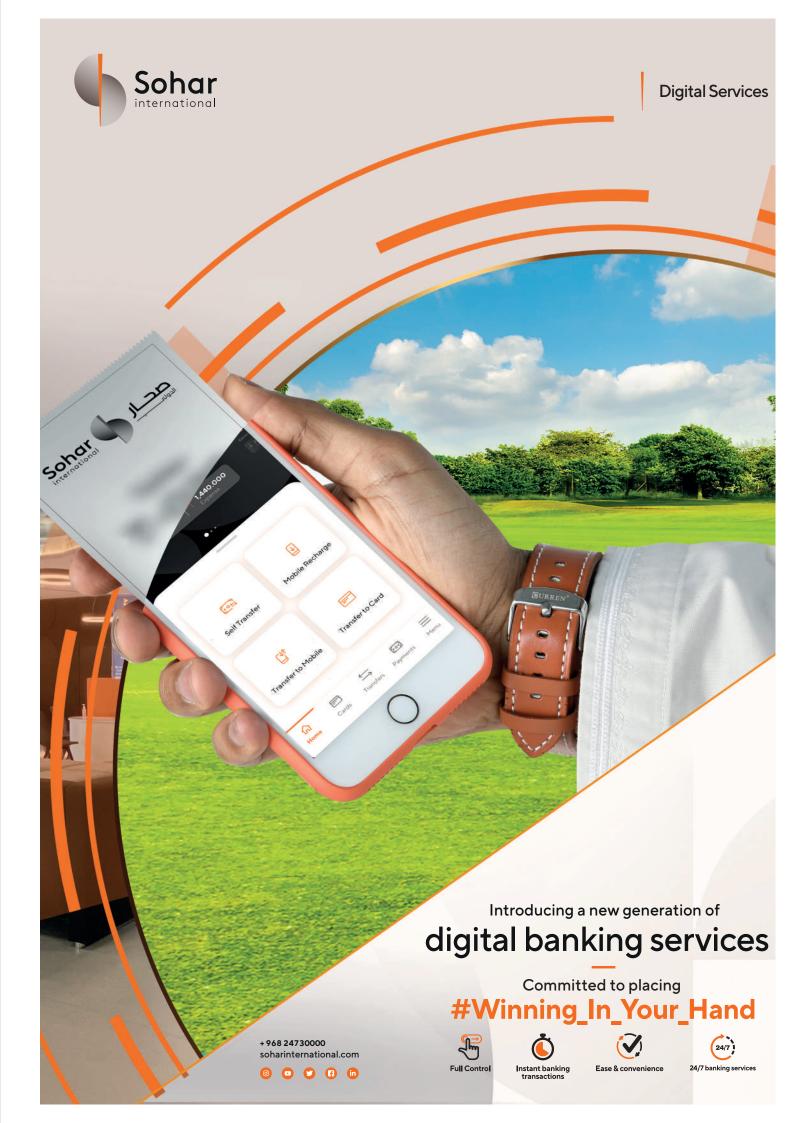


Online learning

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BUSINESS WRITING IN 3 PARTS (LETTERS, MEMOS/EMAILS, REPORTS)

Course Dates	12-13 January 2022 — Part 1 24-25 January 2022 — Part 2 2-3 February 2022 — Part 3	Duration	6 Days, 36 Hours
Location	Muscat	Speaker	Dr. Binu James Mathew

Key Learning Objectives To understand the principles of business writing and apply the process of business writing to any business message for increased effectiveness in their business communications

Target Participants All Staff

Pre-requisites This is <u>not</u> a grammar course. Hence participants should have basic knowledge of English and should be able to write simple sentences

Contents Highlights

Part I

- Principles of business writing
- Different types of business letters
- Structure, layout and styles of presentation
- Planning of a letter

Part II

- Essentials of e-mails and memos
- Structure and layout of e-mails and memo
- Planning of e-mails and memo
- E-mail management and étiquette

Part III

- Reports and presentation of information
- Various types of data and reports
- Format, layout and design of reports
- Planning and writing a report
- Use of technology for visual representation of data in reports

Certification

CBFS certificate of completion for participants who attend all days of training in all the 3 parts

Training Methods

Power point presentation, lecture, group discussions, exercises, activities, videos quiz, lab work (for Part III)

Power point presentation, lecture, group discussions,

exercises/activities, role plays, video

SUPERVISORY SKILLS FOR NEW MANAGERS				
Course Date2-3 February 2022Duration2 Days, 12 Hours				
Location Muscat Speaker Mr. Arshad Nadamal				

Key Learning Objectives

After the workshop, the participants will be able to:

- Clarify the scope and nature of a supervisory position
- Identify key attitudes that you can develop to enhance your supervisory skills
- Recognize the responsibilities you have as a supervisor, to yourself, your team, and your organization
- Learn key techniques to help you plan and prioritize effectively
- Develop your skills in listening, asking questions, motivating your team, resolving conflict, and giving feedback to employees

7		
Target Participants Unit Heads, Section Heads, Supervisors, Branch Managers	Pre-requisites 5 years of professional experience and must have reportees	
 Contents Highlights Seeing the Big Picture Transition from Individual Contributor to a Manager 	Certification CBFS certificate of completion for participants who attend all days of training	
ager • Effective Communication	Training Methods	

Effective Communication

- Delegation
- Motivation
- Conflict Resolution

COACHING FOR MANAGERS				
Course Date	8-9 February 2022	Duration	2 Days, 12 Hours	
Location	Muscat	Speaker	Ms. Ghaya Al Barwani	
Key Learning Objectives To understand the importance of coaching and learn to apply coaching techniques to develop the latent potential in their team members Pre-requisites Participants should have minimum wood.		Managers, Branch Managers, Assistant Branch Managers, Team Leaders		
Pre-requisites Participants should have minimum wor Contents Highlights What is coaching? Different coaching styles Essentials of a good coach The coaching process Conducting a coaching meeting Overcoming coaching problems		attend all days of training Training Methods	letion for participants who lecture, group discussions, ays, video	

BUSINESS COMMUNICATION			
Course Dates	14,15-16 February 2022 11-12 May 2022 6,7-8 June 2022 24,25-26 October 2022	Durations	2 Days, 12 Hours (Muscat) 3 Days, 9 Hours (Regional Areas)
Locations	Muscat Virtual (Participants' own location)	Speaker	Dr. Binu James Mathew
Key Learning Objectives To effectively use business communication (written and online) and enhance oral communication skills		Target Participants All staff	
Pre-requisites The	re are no pre-requisites for this co	urse	
 Contents Highlights Principles of business communication Oral communication skills at workplace (face to face and on telephone) 		Certification CBFS certificate of attend all days of tra	completion for participants who ining
 Types of letters and memos (electronic/paper) Structures, layout and styles of presentation Effective language in formal communication Planning of letters, memos and e-mails 		Training Methods Power point presentation, lecture, group discussions exercises/activities, videos, quiz	

ADVANCED BUSINESS WRITING (IN 2 PARTS)				
Course Dates	5-6 September 2022 – Part 1 19-20 September 2022 – Part 2	Duration	4 Days, 24 Hours	
Location	Muscat	Speaker	Dr. Binu James Mathew	
improve sentence of	ticipants to identify their writing ch	nent, identify ways to	ir writing clear, concise, and correct o make their writing simpler and easie tough situations	
Target Participants All staff Pre-requisites Participants should have attended the "Busin Course (In 3 parts) of CBFS				
Contents Highlights Part I 7 C's of written communication Writing for different channels Written business communication process Communication barriers Writing to the audience Tone in business writing Writing without cultural flaming Part II Role of perception in business writing Ineffective business writing Information-rich writing			of completion for participants who raining in both the parts	
		Training Methods Power point press exercises/activities	entation, lecture, group discussions	

MOTIVATION AT WORK								
Course Date	19-20 September 2022	Duration	2 Days, 12 Hours					
Location	n Muscat Speaker		Mr. Ehab Gadallah Eid					
Key Learning Objectiv	res	Target Participants						
/ \'/.\	tanding of the principles of various ways of making the job							
Pre-requisites Particip	ants should have minimum wor	k experience of 5 years and	should be leading teams					
Contents Highlights		Certification						

Personally addressed written communication Writing as senders and reading as receivers

Written linguistic styles

What is motivation?

Motivational theories

The role of motivator

Making the job motivational

CBFS certificate of completion for participants who

Power point presentation, lecture, group discussions,

exercises/activities, case studies, videos

attend all days of training

Training Methods

4	TEAM BUILDING SIMULATION								
Course Date 12-13 October 2022			Duration	2 Days, 12 Hours					
V	Location	Muscat	Speaker	Dr. Binu James Mathew					
	Key Learning Objectiv	es	Target Participants						
	To understand the characteristics	cteristics of an effective team	Divisional, Section He	eads, Regional/District/Area					
	and implement techniques to build effective teams at		Managers, Branch Ma	anagers, Assistant Branch					
	their workplace		Managers, Team Leaders						

Pre-requisites Participants should have minimum work experience of 5 years and should be leading teams

Contents Highlights

Foundations of an effective team Stages in team building

The 'Communication Derailed' game

- Importance of communication in teams
- Communication issues that occur during team interactions

Activity – 'Win as much as you can' The 'Jungle Escape' game

- Characteristics of effective teams
- Important elements of inter-team functioning

Note: This will be an exclusively activity-based training using reputed off the shelf game kits

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Game based simulation, Power point presentation, lecture (debriefing) , group discussions

	EMOTIONAL	INTELLIGENCE	
Course Date	12-13 December 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Mr. Usama Al Farsi
Key Learning Objectiv	es	Target Participants	
To understand the mear	ing of emotional intelligence	Divisional/Section Unit	Heads, Regional/District/
and its importance at wor	k and identify ways and means	Area Managers, Branch M	Managers, Assistant Branch
of using emotional inte	lligence as an organizational	Managers Team Leaders	
change management stra	ategy	671 > 11	

Pre-requisites Good level of knowledge of English language

Contents Highlights

- Overview of the nature of Emotional Intelligence
 (FI)
- Impact of El development on business ROI
- El and leadership leader as a coach
- Managing change
- Motivation from inside out
- Handling stress

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power point presentation, lecture, group discussions, exercises/activities, case studies, videos





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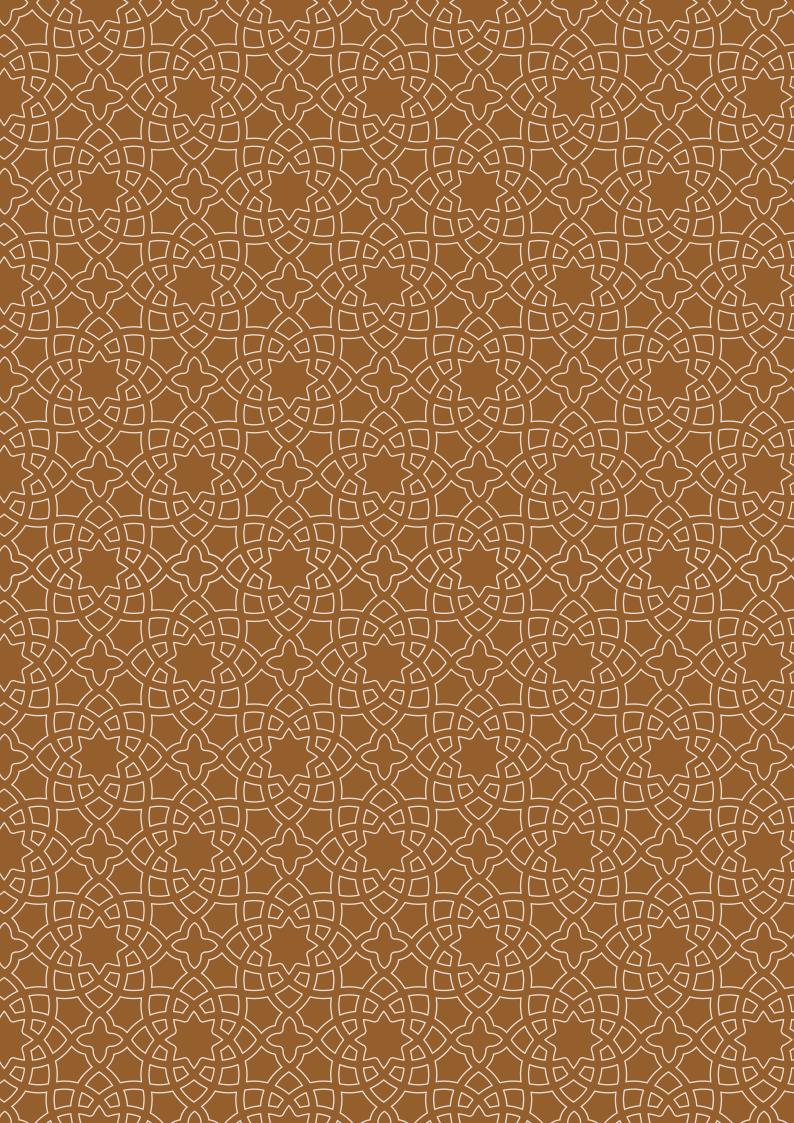
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FINANCE & ACCOUNTING

	FINANCE FOR NOI	N-FINANCE PEOP	LE
Course Date	23-24 March 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Dr. Roslin Lazarus
	statements, analyses and the information to make	Target Participants Staff not having backgrouto gain an insight into bas	nd of finance who are seeking ic concepts of finance
Pre-requisites There are	e no pre-requisites for this cou	irse	
	unting cycle sial statements - Income t of financial position	Certification CBFS certificate of com attend all days of training	pletion for participants who
ments	etation of financial state- dity - cash flow analysis and	Training Methods Power point presentation numeric exercises, quiz	n, lecture, group discussions,

Course Date	12 May 2022	Duration	1 Day, 6 Hours			
Location	Muscat	Speakers	Mr. Gaurav Kapoor, Ms. Fatma Al Rawahi, Ms. Jesal Shah and Mr. Vishwajeet Bhosale			
Key Learning Obj	ectives					
Common VAT isThe background	d and key features of VAT sues in the financial services sector d and scope of WHT and practical considerations of W					
Target Participan	ts	Pre-requisites				
Staff of Finance and	d Internal Audit divisions	Participants should have a basic knowledge of accounting principles				
Contents Highlights Introduction to VAT Key VAT principles VAT compliance considerations Basic concepts of WHT and 'specified payments' WHT scope and compliance		Certification CBFS certificate of completion for participants wattend full day of training				
		Training Methods Power Point presentation, lecture, group discussion exercises quiz				

exercises, quiz

Double tax Treaties and practical aspects

FINANCE & ACCOUNTING

Course Date	15-16 June 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	CA Sujatha Bhat
through ratios based on th Adequacy, Asset Qualit Liquidity) and other analyt Pre-requisites Participants should have a	e financial health of a bank e CAMEL categories (Capital y, Management, Earnings, ical and assessment tools	International Banking Correspondent Banking, Ris and Internal Audit divisions ng" course of CBFS or should h	Financial Institutions, sk Management, Compliance
basic concepts of general	accounting and bank accoun	ting	

External Affiliations









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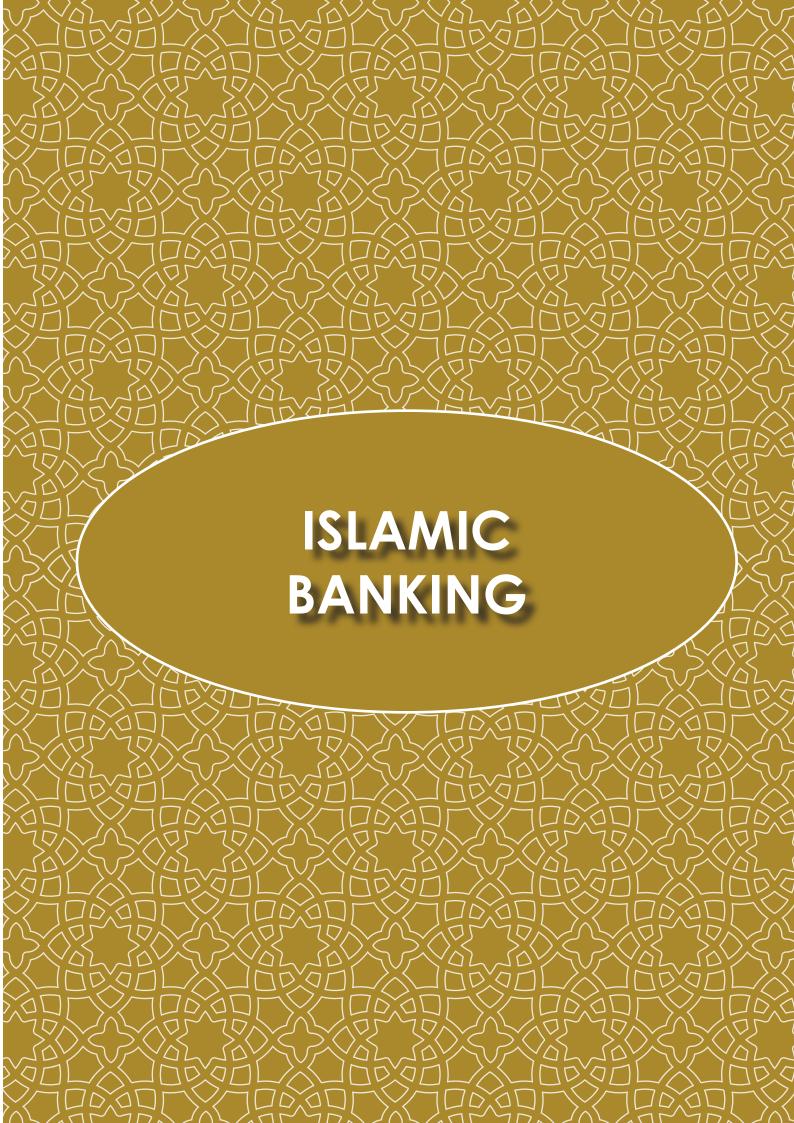


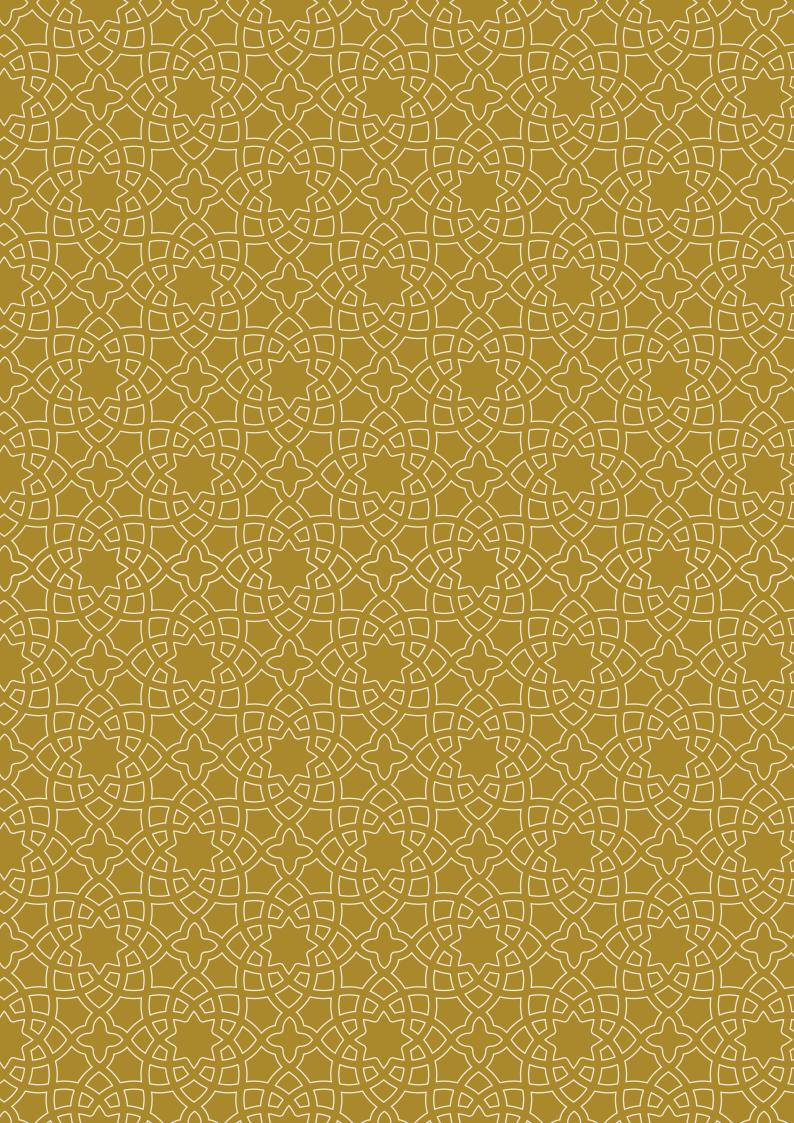
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ISLAMIC BANKING

ISLAM	IC BANKING REGULA	ATORY FRAMEWOR	RK OF CBO
Course Date	16-17 February 2022	Duration	2 Days, 12 Hours
Location	Muscat	Speaker	Dr. Fatin Al Zadjali
quirements of IBRF relati rules and guidance appl regulated and supervise	standing of the regulatory reng to, among others, licensing icable to banks and windows d by CBO and Sharia goversure Sharia compliance in Is-	nliance and Internal Audit	ons, Risk Management, Com- Divisions of Islamic banks/

Pre-requisites A basic knowledge of general principles of Islamic banking

Contents Highlights

- Authorized Islamic banking business
- Accepting deposits and managing UIA and RIA accounts
- Providing Islamic finance products
- Issuing administrating means of payment
- Basics of licensing requirements, policy and procedures
- Audit and control

Certification

CBFS certificate of completion for participants who attend all days of training

Training Methods

Power Point presentation, lecture, group discussions, case studies, exercises, quiz

PREPARATORY TRAINING FOR ISLAMIC FINANCE QUALIFICATION (IFQ) OF CISI, UK 12-13 September 2022 - Part 1 4-5 October 2022 - Part 2 18-19 October 2022 - Part 3 **Course Dates** 8 November 2022 - Mock 1 **Duration** 8 Days, 48 Hours with review and feedback 15 November 2022 - Mock 1 with review and feedback Location Muscat **Speaker** Dr. Fatin Al Zadjali **Key Learning Objectives Target Participants** To explain Islamic finance from both a technical and a Existing and new employees and those seeking a career Sharia'a perspective and provide an understanding of in Islamic Finance the influence of Sharia'a in a business context

Pre-requisites A basic knowledge of fundamentals of Islamic Finance

Contents Highlights

- The Basis of Islamic Banking and Finance
- An Introduction to Islamic Banking and Finance
- Islamic Law of Contracts
- Financial Techniques Applied by Islamic Banks
- Islamic Asset and Fund Management
- Sukuk Market
- Islamic Insurance Takaful
- Financial Statements for Islamic Banks
- Islamic Corporate Governance

Certification

CBFS certificate of completion for participants attending all days of training. After completion of program participants can register to take the IFQ exam

Training Methods

Power Point presentation, lecture, group discussions, exercises, mock examination questions





No.	Course Titles	Location	Start & End Date	Hrs	Days	Speakers	Page No.
1	Certificate in Corporate Credit Analysis - Module I	Muscat	3-4 Jan 2022	12	2	Dr. K. Rajesh Nayak	28
2	Foundations of Banking	Muscat	5-6 Jan 2022	12	2	Mr. Mohammed Anwar Al Balushi	24
3	CBO Rules Related to Retail Banking	Muscat	10-11 Jan 2022	12	2	Mr. Mohamed Nabiulla	24
4	Effective Customer Service for Disabled Customers (Regional Areas)	Virtual	10,11-12 Jan 2022	9	3	Dr. Fatin Al Zadjali	25
5	Business Writing - Part 1	Muscat	12-13 Jan 2022	12	2	Dr. Binu James Mathew	60
6	Certificate in Corporate Credit Analysis - Module II	Muscat	17-18 Jan 2022	12	2	Mr. Hibathul Careem Feroskhan	28
7	Introduction to Trade Finance	Muscat	19-20 Jan 2022	12	2	Mr. Venu Krishnan	28
8	Business Writing - Part 2	Muscat	24-25 Jan 2022	12	2	Dr. Binu James Mathew	60
9	Preparing Business Dashboards Using Excel	Muscat	26-27 Jan 2022	12	2	Mr. Vaheed Z. Ubaidullah	54
10	Business Writing - Part 3	Muscat	2-3 Feb 2022	12	2	Dr. Binu James Mathew	60
11	Supervisory Skills for New Managers	Muscat	2-3 Feb 2022	12	2	Mr. Arshad Nadamal	60
12	Certificate in Corporate Credit Analysis - Module III	Muscat	7-8 Feb 2022	12	2	Mr. M. Gnanendran	28
13	Coaching for Managers	Muscat	8-9 Feb 2022	12	2	Ms. Ghaya Al Barwani	61
14	Introduction to Risk Management	Muscat	9-10 Feb 2022	12	2	Mr. Venu Krishnan	34
15	Structured Products in Trade Finance	Muscat	14-15 Feb 2022	12	2	Mr. Murahari Naik	29
16	Business Communication (Regional Areas)	Virtual	14,15-16 Feb 2022	9	3	Dr. Binu James Mathew	61
17	Islamic Banking Regulatory Framework of CBO	Muscat	16-17 Feb 2022	12	2	Dr. Fatin Al Zadjali	70
18	Certificate in Corporate Credit Analysis - Module IV	Muscat	21-22 Feb 2022	12	2	Mr. Mohammed Farzan	28
19	SME Credit	Muscat	21-22 Feb 2022	12	2	Mr. Venu Krishnan	29
20	Market Risk Management	Muscat	23-24 Feb 2022	12	2	Mr. V. Venugopal	34
21	Train The Trainer	Muscat	2-3 Mar 2022	12	2	Dr. Binu James Mathew	50
22	Time Management Using IT Tools	Muscat	2-3 Mar 2022	12	2	Mr. Shihab Al Yarobi	54

No.	Course Titles	Location	Start & End Date	Hrs	Days	Speakers	Page No.
23	Certificate in Corporate Credit Analysis - Module V	Muscat	7-8 Mar 2022	12	2	Dr. K. Rajesh Nayak	28
24	Preparatory Training for International Introduction to Investments Certification of CISI, UK - Part 1	Muscat	7,8-9 Mar 2022	18	3	Mr. Mohammed Farzan	40
25	Effective Customer Service for Disabled Customers	Muscat	9-10 Mar 2022	10	2	Dr. Fatin Al Zadjali	25
26	Certificate in Corporate Credit Analysis - Module VI	Muscat	14-15 Mar 2022	12	2	Ms. Joyce Noronha	28
27	Foundations of Banking (Regional Areas)	Virtual	14,15-16 Mar 2022	9	3	Mr. Anis Moosa Al Lawati	24
28	MS Excel-Intermediate	Muscat	16-17 Mar 2022	12	2	Ms. Priya Gopal	55
29	Future of Digital Payments and Evolving Business Models	Muscat	16-17 Mar 2022	12	2	Mr. Ashish Bahl	25
30	Certificate in Corporate Credit Analysis - Review and Master Assessment	Muscat	21-Mar-22	6	1	CA Sujatha Bhat	28
31	Preparatory Training for International Introduction to Investments Certification of CISI, UK - Part 2	Muscat	21,22-23 Mar 2022	18	3	Mr. Mohammed Farzan	40
32	Fraud Risk Management (with ACFE Oman Chapter)	Muscat	22-23 Mar 2022	12	2	Mr. Salim Al Mushaifri	35
33	Finance for Non-Finance People	Muscat	23-24 Mar 2022	12	2	Dr. Roslin Lazarus	66
34	Preparatory Training for International Introduction to Investments Certification of CISI, UK - Mock 1 with review and feedback	Muscat	9-May-2022	6	1	Mr. Mohammed Farzan	40
35	Business Communication	Muscat	11-12 May 2022	12	2	Dr. Binu James Mathew	61
36	Problem Loan Management	Muscat	11-12 May 2022	12	2	Mr. Ashok Krishnamurthy	35
37	Seminar on VAT and Taxation (with PWC Oman)	Muscat	12 May 2022	6	1	Mr. Gaurav Kapoor, Ms. Fatma Al Rawahi, Ms. Jesal Shah and Mr. Vishwajeet Bhosale	66
38	Preparatory Training for International Introduction to Investments Certification of CISI, UK - Mock 2 with review and feedback	Muscat	16 May 2022	6	1	Mr. Mohammed Farzan	40



No.	Course Titles	Location	Start & End Date	Hrs	Days	Speakers	Page No.
39	Credit Administration	Muscat	16-17 May 2022	12	2	Ms. Asma Al Zadjali	30
40	Basel III and IV	Muscat	17,18-19 May 2022	18	3	Mr. Anil Kumar Parimoo, Mr. Prashanth Bafna, Mr. V. Venugopal	36
41	Trade Based Money Laundering	Muscat	18-19 May 2022	12	2	Ms. Joyce Noronha	44
42	Impact of IFRS 9 on Problem Loan Classification and Provisioning (with ICAI Muscat Chapter)	Muscat	23-24 May 2022	12	2	Speaker from ICAI Muscat Chapter	37
43	Effective Customer Service for Disabled Customers (Regional Areas)	Virtual	23,24-25 May 2022	9	3	Dr. Fatin Al Zadjali	25
44	MS Excel-Advanced	Muscat	25-26 May 2022	12	2	Mr. Mirza Jamal Ahmed	55
45	Business Process Reengineering/ Improvement	Muscat	1-2 Jun 2022	12	2	Mr. Sayyed Mohammad Danish	42
46	HR for Non-HR Managers	Muscat	1-2 Jun 2022	12	2	Mr. Venu Krishnan	50
47	Risk Based Internal Audit (with IIA Oman)	Virtual	6 Jun 2022	6	1	Mr. Devesh Sharma	44
48	Business Communication (Regional Areas)	Virtual	6,7-8 Jun 2022	9	3	Dr. Binu James Mathew	61
49	Enterprise Risk Management	Muscat	8-9 Jun 2022	12	2	Mr. Ashok Krishnamurthy	37
50	Complaints Handling and Service Recovery	Muscat	8-9 Jun 2022	12	2	Dr. Fatin Al Zadjali	26
51	Retail Credit Risk Management	Muscat	13-14 Jun 2022	12	2	Mr. Aditya V. Jitani	38
52	Foundations of Banking (Regional Areas)	Virtual	13,14-15 Jun 2022	9	3	Mr. Anis Moosa Al Lawati	24
53	Analysis and Interpretation of Bank Financial Statements	Muscat	15-16 Jun 2022	12	2	CA Sujatha Bhat	31
54	Transaction Banking	Muscat	15-16 Jun 2022	12	2	Mr. Venu Krishnan	42
55	Advanced Business Writing - Part 1	Muscat	5-6 Sep 2022	12	2	Dr. Binu James Mathew	62
56	Advanced Certificate in Corporate Credit Analysis - Module I	Muscat	7-8 Sep 2022	12	2	Dr. K. Rajesh Nayak	30
57	Operational Risk Management	Muscat	7-8 Sep 2022	12	2	Mr. Venu Krishnan	38
58	Financial Modelling using MS Excel	Muscat	12-13 Sep 2022	12	2	Mr. Vaheed Z. Ubaidullah	56

No.	Course Titles	Location	Start & End Date	Hrs	Days	Speakers	Page No.
59	Preparatory Training for Islamic Finance Qualification (IFQ) of CISI, UK - Part 1	Muscat	12-13 Sep 2022	12	2	Dr. Fatin Al Zadjali	70
60	Instructions under Law on Combating Money Laundering and Terrorist Financing	Muscat	14-15 Sep 2022	12	2	Ms. Aliya Al Balushi	45
61	Analysis and Interpretation of Financial Statements	Muscat	14-15 Sep 2022	12	2	CA Sujatha Bhat	31
62	Advanced Business Writing - Part 2	Muscat	19-20 Sep 2022	12	2	Dr. Binu James Mathew	62
63	Motivation at Work	Muscat	19-20 Sep 2022	12	2	Mr. Ehab Gadallah Eid	62
64	Role of Internal Auditor in Enterprise Risk Management (with IIA Oman)	Virtual	21 Sep 2022	6	1	Mr. Abbas Ali	45
65	Advanced Certificate in Corporate Credit Analysis - Module II	Muscat	21-22 Sep 2022	12	2	Dr. K. Rajesh Nayak	30
66	Personal Loans	Muscat	21-22 Sep 2022	12	2	Mr. Venu Krishnan	26
67	Preparatory Training for Islamic Finance Qualification (IFQ) of CISI, UK - Part 2	Muscat	4-5 Oct 2022	12	2	Dr. Fatin Al Zadjali	70
68	Advanced Certificate in Corporate Credit Analysis - Module III	Muscat	5-6 Oct 2022	12	2	Dr. K. Rajesh Nayak	30
69	FATCA and CRS	Muscat	5-6 Oct 2022	12	2	Mr. Venu Krishnan	46
70	Advanced Financial Modelling Using Excel	Muscat	12-13 Oct 2022	12	2	Mr. Vaheed Z. Ubaidullah	56
71	Team Building Simulation	Muscat	12-13 Oct 2022	12	2	Dr. Binu James Mathew	63
72	Preparatory Training for Islamic Finance Qualification (IFQ) of CISI, UK - Part 3	Muscat	18-19 Oct 2022	12	2	Dr. Fatin Al Zadjali	70
73	Performance Management	Muscat	19-20 Oct 2022	12	2	Ms. Jayogi Wickramesinghe	51
74	Advanced Certificate in Corporate Credit Analysis - Module IV	Muscat	19-20 Oct 2022	12	2	Dr. K. Rajesh Nayak	30
75	Understanding Corporate Annual Report and Auditor's Report	Muscat	24-25 Oct 2022	12	2	CA Sujatha Bhat	31
76	Business Communication (Regional Areas)	Virtual	24,25-26 Oct 2022	9	3	Dr. Binu James Mathew	61
77	Fraud Control	Muscat	25-26 Oct 2022	12	2	Mr. Naef Al Kharusi	46



No.	Course Titles	Location	Start & End Date	Hrs	Days	Speakers	Page No.
78	CBO Rules Related to Treasury and Asset Liability Management	Muscat	6-7 Nov 2022	12	2	Mr. Sanjeeb Biswas	40
79	Preparatory Training for Islamic Finance Qualification (IFQ) of CISI, UK - Mock 1 with review and feedback	Muscat	8-Nov-22	6	1	Dr. Fatin Al Zadjali	70
80	Advanced Certificate in Corporate Credit Analysis - Module V	Muscat	9-10 Nov 2022	12	2	Dr. K. Rajesh Nayak	30
81	Corporate Governance Code of Oman	Muscat	9-10 Nov 2022	12	2	Ms. Joyce Noronha	47
82	Foundations of Banking (Regional Areas)	Virtual	14,15-16 Nov 2022	9	3	Mr. Anis Moosa Al Lawati	24
83	Preparatory Training for Islamic Finance Qualification (IFQ) of CISI, UK - Mock 2 with review and feedback	Muscat	15-Nov-22	6	1	Dr. Fatin Al Zadjali	70
84	Competency Mapping	Muscat	16-17 Nov 2022	12	2	Ms. Jayogi Wickramesinghe	51
85	Advanced Certificate in Corporate Credit Analysis - Module VI	Muscat	16-17 Nov 2022	12	2	Dr. K. Rajesh Nayak	30
86	Security of Electronic Banking Systems (with ISACA Muscat Chapter)	Muscat	5-6 Dec 2022	12	2	Speaker from ISACA Muscat Chapter	57
87	Effective Customer Service for Disabled Customers (Regional Areas)	Virtual	5,6-7 Dec 2022	9	3	Dr. Fatin Al Zadjali	25
88	Advanced Certificate in Corporate Credit Analysis - Review and Master Assessment	Muscat	7-Dec-2022	6	1	Dr. K. Rajesh Nayak	30
89	Emotional Intelligence	Muscat	12-13 Dec 2022	12	2	Mr. Usama Al Farsi	63
90	Bankruptcy Law of Oman	Muscat	12-13 Dec 2022	12	2	Ms. Joyce Noronha	47

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